

SERVING ALL AGES AND ALL STAGES OF VISION LOSS



ANNUAL REPORT

FISCAL YEAR 2020: JULY 1, 2019 - JUNE 30, 2020



The Carroll Center
FOR THE BLIND

A Message From Our Leadership

Dear Friends,

It has been a tremendously successful year for The Carroll Center for the Blind (CCB), although one like no other in our 84-year history. We have made remarkable strides towards our ongoing promise of improving the lives of people of all ages and all stages of vision loss. Despite an unprecedented pandemic and the March 24th emergency order requiring all Massachusetts businesses and organizations that do not provide COVID-19 Essential Services to close their physical workplaces and facilities to workers, consumers, and the public, CCB immediately rose to the challenge and continued to provide services to all of our clients. We conquered the unthinkable with the support of so many.

As we reflect on all the progress we have made, our hearts remain with everyone in our community and around the world who have been affected by the COVID-19 pandemic.

Despite the pandemic and its challenges, this has been a pivotal year highlighted by organizational successes that we have accomplished together. Success to us and our clients included attainment of new jobs, advancement to the next academic grade, transitions to college or advancements in a career path, continuation of living independently in a safe manner, maximization of remaining vision, active social engagement and advocacy, safe travel, and the ability to live a quality and fulfilled life.

Our rehabilitation, education, and community programs thrived, and our low vision department hosted events throughout the community to help seniors struggling with vision loss. We strengthened our **Employment Now Initiative** program and achieved a 100% successful job placement rate while our **Carroll Interns** program prepared future vision professionals with hands-on experience to competently serve the blind and vision impaired across Massachusetts and our nation.

When the pandemic hit in March, our resilient team never wavered as we pivoted to provide services in a different manner but with the same passion and commitment that our mission demands and our clients deserve. Health and safety have always been at the forefront of all we do, and we have remained ever more vigilant. While our campus shut its doors, we quickly and creatively adapted existing programs to home education and remote training. We cannot stress how proud we are of our dedicated and unified team who eagerly rose to the challenge with hope, strength, and spirit continuing to transform the lives of those most in need.

We couldn't have done this without you, our philanthropic partners and generous donors, who have helped us more than ever to ensure that people of all ages and all stages of vision loss can continue to receive the support they need during these unprecedented times. Looking forward as we move into our 85th year as an organization, we know that the road ahead will continue to be difficult for so many. However, we are optimistic and know that, with your help and our own personal resilience, we will continue to rise to the challenges ahead and work together to ensure people of all ages and all stages of vision loss are given the opportunity and skills needed to live independent, fulfilling lives.

Gratefully,



GREGORY J. DONNELLY
President and CEO



CAROL A. COVELL
Chair, Board of Directors



On the cover: Certified Orientation and Mobility Specialist Shelby Booth instructs a client on an orientation and mobility lesson in front of The Carroll Center sign while wearing masks.

A Message From One of Our Clients

Dear supporters of The Carroll Center for the Blind,

Two years ago, I lost a significant amount of my vision due to Retinitis Pigmentosa. The worst part of the loss was feeling scared and overwhelmed when thinking of my future. I feared losing my independence and needing to rely on family and friends to help me function. Being a resourceful, resilient person, I accepted the challenge and began researching strategies, apps, and equipment to compensate for my loss. What I found was helpful, but it was not nearly enough to feel confident in my abilities to be independent. I felt lost and alone in my quest to regain independence.

Thanks to the encouragement and support of my Massachusetts Commission for the Blind vocational rehabilitation counselor, I enrolled in the Independent Living Program at The Carroll Center for the Blind. My time there was so beneficial; it is hard to explain the transformation I experienced. Of course, the instructors and staff were amazing. They taught me braille, technology skills, access to information skills, orientation and mobility skills, skills in the personal management of everyday tasks, and many other lessons. I gained an enormous number of strategies and techniques that have increased my ability to function independently again.

But what happened outside of class was probably just as important in my transformation as what happened in class. Watching staff, who were blind or visually impaired, expertly do their jobs inspired me and gave me hope for my ability to return to work as a special educator. Connecting with fellow clients who had experienced or were experiencing similar struggles was very therapeutic and uplifting. Spending time with fellow clients, sharing ideas and stories, practicing skills, and encouraging each other helped me build confidence in myself and my abilities. I felt part of a special community that was supportive and positive. The Carroll Center afforded me the opportunity to develop and create a group of friends and support that will continue to enhance my life moving forward.

The combination of a well-developed educational program and the opportunity to be in a community of people with a similar experience allowed me to regain a belief in myself and learn the skills to regain my independence with confidence and excitement.

Sincerely,

Eithna Sweeney



Programs

SERVICES

THIS YEAR, WE:



COMMUNITY SERVICES:

As part of our Community Services, we pair adults who are blind or visually impaired with Certified Orientation and Mobility Instructors to deliver training for safe and independent travel at their home, workplace, college campus, community, or city.

- Served **565** individuals
- Provided **5,632** hours of instruction
- Distributed **254** white canes
- Traveled **60,113** miles to reach clients across the states of MA and NH



TECHNOLOGY TRAINING:

The Carroll Center for the Blind offers a variety of accessible technology instructional programming that help blind and visually impaired individuals use technology proficiently for work, school and leisure.

- Served **87** individual clients
- Provided clients with **1,140** hours of remote instruction
- Provided technology instruction for individuals whose ages ranged from **16 to 79**



EDUCATION SERVICES:

The Carroll Center for the Blind offers a multitude of direct and consultative services for children and teens who are blind or have low vision that attend public or private school. Additionally, a variety of special programs are offered throughout the year to enhance students' school experiences.

- Served **505** children and teens
- Provided **8,678** service hours
- Traveled **70,878** miles
- Provided **1,791** students with **6,163** accessible materials from the Accessible Instructional Materials Library



LOW VISION SERVICES:

As part of our low vision services, Certified Low Vision Therapists work with clients to find assistive devices and to teach techniques that will enable clients to use any remaining vision and enjoy an enhanced quality of life.

The Carroll Store provides low vision products, adaptive devices, and technology for the visually impaired. Visit today!

- Served **62** individuals
- Provided **12** Assistive Technology workshops to **120** people
- Held our **first ever** Low Vision Webinar



VISION REHABILITATION SERVICES:

Our range of residential, intensive programming provides crucial blindness skills and promotes adjustment to vision loss through classes in safe travel (orientation and mobility), technology, adaptive home management and self-care, health and information management, counseling, and employment training/internships.

- Served **113** individual clients
- Provided **1,500** hours of remote instruction to our clients



ACCESSIBILITY SERVICES:

With the goal of making the Internet, consumer products, websites, mobile devices and digital resources available to all persons, especially those with disabilities, the Accessibility Services team has become an established leader in the field. We deliver comprehensive accessibility solutions to organizations of all types and all industries.

- Completed **43** digital accessibility projects for **26** clients
- Provided accessibility remediation services to clients located in **9** states and Canada
- Performed over **45%** of our digital accessibility projects in FY20 for repeat clients

Fast Facts

Our Reach

We provided Education and Orientation and Mobility Services in **75** school districts across MA, NH, and DE.

FY20 Clients came from across the U.S.

Total miles traveled by itinerant instructors:

130,991

Total clients served: **3,330**

Human Resources

% of visually impaired professionals at The Carroll Center:

MANAGEMENT TEAM

16%

BOARD OF DIRECTORS

11%

BLIND/VISUALLY IMPAIRED EMPLOYEES

19%

FY20 Media Features

in the news...

WCVB Channel 5
Comcast Newsmakers
AARP
WGBH News
Christian Science Monitor
EdSurge
WXLO 104.5 FM

The Enterprise
Newton Patch
Cool Blind Tech
Access World, AFB
Invision Magazine
Main Street Journal
MSN Sports
Arlington Patch
Westford Patch
Watertown News
ACT Blog
ABS TV Radio
eSchool News
Microsoft
Sandwich Community TV
Newton TAB
EBSCO

Social Media

f Facebook Followers

FY17: **3,456**
FY18: **3,602**
FY19: **3,944**
FY20: **4,130**

in LinkedIn Followers

631
682
763
935

ig Instagram Followers

155
333
558

yt YouTube Subscribers

187
209
234
261

tw Twitter Followers

2,578

Against All Odds

Through a challenging year, our clients continued to shine

When the coronavirus pandemic shut down operations in March 2020, The Carroll Center for the Blind quickly transitioned to remote instruction so our clients wouldn't miss out. Against all odds, our team of licensed and certified vision professionals were able to provide the necessary vision services that we are known for in order to ensure our clients remained independent and fulfilled.

How we transitioned

Vision Rehabilitation: Clients were able to continue their programs remotely through phone calls and Zoom sessions. Instructors were even able to pivot the curriculum to include technology instruction on commonly used apps for remote learning, how to maintain social distance when you're unable to see 6-ft., and the best way to disinfect items. Instructors also connected clients to community-based resources so they were able to have their daily needs met.

Community: Instructors were able to provide limited instruction through Zoom initially. They were able to pre-plan and map out routes and mail materials for clients to develop their own tactile maps. Through Zoom and FaceTime, our instructors reviewed cane skills so clients are ready to hit the road when everything opened up.

Low Vision: Our Low Vision Therapists continued to serve as a resource for monthly vision support groups across the state, providing information on different assistive technologies that could improve group members' quality of life. As restrictions lifted, our Low Vision Therapists held a limited number of socially distanced low vision assessments.

"I'm so glad I took The Carroll Center's remote Zoom training class. I had listened to some other training audio resources, but none of it seemed to sink in. The Carroll Center's class was just right, focused on the aspects I need to know about, and gave me a chance to actually try things so I could learn by doing. I participated in a Zoom meeting 2 days after the class!"

Tina K.

Education: Our Teachers of the Blind and Visually Impaired (TVIs) consulted with students and their families to ensure that remote learning materials were easily accessible. TVIs worked with their students on braille, homework assignments, and expanded core curriculum elements. Our staff has not only supported their students, but also the parents of their students through this abrupt transition to online learning.

Technology: Our Technology trainers were able to develop courses on Zoom and accessing other popular online learning sites while still continuing instruction on their regular courses. We saw an uptick in numbers for these classes as the world shifted to remote technologies.



Alumni Profiles

Nick Claudio



Nick Claudio has never let his lack of vision hold him back and has always strived to push the limits. As a 19-year-old soon-to-be junior at Boston College pursuing a degree in history and philosophy, he's passionate about music and advocacy which is reflected in

his membership in acapella groups on campus and the Undergraduate Government of Boston College. Nick is also completely blind after he lost his vision during a surgery to remove an orange-sized tumor from his brain when he was younger.

Nick had always known of The Carroll Center. He lost his vision when he was 9-years-old and was always interested in attending the summer programs offered. With the looming challenge of attending Boston College, he finally signed up for one of our summer courses, Computing for College, to make sure he was fully prepared for the transition. His technology skills, specifically the screen-reader JAWS, weren't up to the standard that he knew he would need to access his coursework. "If I didn't take that technology course, I wouldn't be able to keep up with my classmates because everything is on Canvas."

Nick has also received Orientation and Mobility services to be able to navigate his campus. Each year before school officially begins, Nick and his Certified Orientation and Mobility Specialist (COMS) map out the routes he'll need to know to get to his classes and other campus obligations safely and on-time with the help of his cane and his guide dog. He's always appreciated his instructor's ability to tailor his lessons around what he actually needs, "I was struggling with a route to one of my classes and kept missing the door. I talked to Jill (his instructor) and she went over everything again with auditory cues instead of tactile cues."

On top of all of the challenges Nick has faced, he summited Mt. Kilimanjaro in 2017. "For me it was amazing but it was also a very surreal moment," Claudio said. "I was thinking, 'Is this happening? Is this physically possible?' It was one of the greatest experiences of my life." After that monumental accomplishment, Nick is now focusing on finishing his undergraduate and graduate degrees through a five-year program offered at Boston College. He hopes to become a high school teacher and knows that, if he puts his mind to it, he can accomplish anything.



How your support helps:

Nick has always embraced challenges head on, but he also always knows when to seek out the support needed to confront those challenges. By supporting The Carroll Center, you'll help individuals of ALL ages and ALL stages of vision loss receive the necessary training to achieve and manage their own independence.

Alumni Profiles

Barbara Balsamo

In 2014, Barbara Balsamo's life would change forever; Barbara was hospitalized for weeks for a routine surgery at a local hospital after surviving a series of medical setbacks. "They woke me up after a medically induced coma and the nurse asked me what I wanted to watch on TV; I realized I couldn't see the TV or anything else. I was completely blind." The cause of her blindness was traced to meningitis, probably acquired from tainted equipment. Luckily, Barbara had a resourceful best friend who encouraged her to visit Massachusetts and be evaluated at Mass. Eye and Ear. There she met Joe Rizzo, MD, Director Neuro-Ophthalmology Service at Mass. Eye and Ear and a member of CCB's Board of Trustees. Dr. Rizzo recommended Barbara enroll in the Center's 12-week Independent Living Program. "Going to The Carroll Center for the Blind was one of the best decisions I've ever made," she says.

Since that initial program at The Carroll Center for the Blind, Barbara has continued to complete two additional rehabilitation programs. Most recently, Barbara completed our Employment Now program which is an intensive vocational prep program that culminates in full-time employment for participants. Throughout the program Barbara faced a lot of disappointment when she was passed over for job opportunities, but slowly learned to accept rejection and focus on moving forward. "It was terrible. But if they didn't want a blind person, I didn't want to work there." Her persistence paid off in the end; after holding multiple successful internships, including one at Cambridge Health Alliance surveying medical lab professionals about quality controls, Barbara was able to land her dream job as a dispatcher at Judge Baker Children's Center.

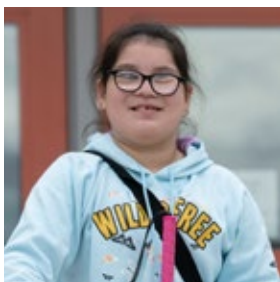
While the process has included some heartbreak along the way, Barbara has learned a lot about herself and what she is capable of through persistence and hard work. "You have value even if you don't have vision. And while the programs are great, the sense of community and benefits post-program are even better," she says. With the support of her mother, father, and son Michael, Barbara has now been working for a year and is on the path to opening her own nonprofit with the community she met at CCB. Additionally, because she has full time employment, Barbara is beginning the process of owning her own home which is something she had not seen coming when she started this journey.

How your **support** helps:

All of the rejections that Barbara encountered only made her that much stronger. She is now gainfully employed, financially stable, and using her position in life to help others. By supporting The Carroll Center for the Blind, you are giving individuals who are blind and visually impaired the skills to obtain gainful employment and live independently.

Alumni Profiles

Heisy Lemus



Heisy is a quiet, yet confident student that loves to write and make up her own games. She's curious and observant and has overcome a lot of obstacles in the past year to earn the title of "Miss Independent" by her instructors. Heisy is only able to see out of one eye and, even then, her vision

is blurry. However, that didn't stop "Miss Independent" from moving forward and overcoming every obstacle this past year.

The summer before 5th grade, Heisy signed up for CarrollKids, The Carroll Center's summer program for elementary school-aged kids living with vision loss. At first she was nervous; she wasn't sure if she would make friends with any of the other campers and had never attended a sleepaway camp before. But she wasn't going to let that get the best of her. By the second day, Heisy was having the time of her life and had quickly came out of her shell. During CarrollKids, Heisy kayaked all by herself, learned how to cook French fries and chop veggies, and had not only completed a rock climbing/obstacle course, but helped her fellow campers navigate it as well. When she found out that she wouldn't be able to attend CarrollKids in the same way as last year she was devastated, "I wish I had started going to CarrollKids long ago so I would have had more time to have fun."

Heisy also overcame the challenge of navigating public transportation this year. Heisy, along with her Certified Orientation and Mobility Specialist (COMS), set out to conquer the T. After going over the steps she would need to complete with her instructor, Heisy was able to purchase her own CharlieCard, ask for directions, and navigate the foot traffic of a crowded T stop. During her lesson on how to ride the bus, Heisy was able to advocate for herself and asked multiple adults for directions. While she had studied the signs she would encounter on the lesson and had prepared herself to the best of her abilities, she found that many people were willing to help if she needed it.

Heisy was unable to attend CarrollKids in person this year due to the pandemic, but she was excited to be involved in the remote programming The Carroll Center offered this year to prepare her for 6th grade. She's excited to get back to school as well. This year, she'll be on a new floor and she'll have a new route to learn to get to her classes, specifically her English Language Arts class, which is her favorite. Heisy has worked hard and has truly earned the title of "Miss Independent" this past year.



How your **support** helps:

Heisy's transformation into "Miss Independent" involved a lot of hard work and determination, and support. By supporting The Carroll Center, you provide hundreds of kids and teens who are living with vision loss the opportunity to find their independence and thrive.

2020 Highlights



AUGUST 14, 2019 **Brews for the Blind**

The Carroll Center partnered with Dorchester Brewing Co., for Brews for the Blind an evening of mingling and networking after a hard day's work. It was our first-ever networking event for young professionals.



AUGUST 14, 2019 **Summer Program Graduation**

For generations, students who are blind or visually impaired have chosen to spend their summers at The Carroll Center because of the unique experience it provides. Our summer program graduation honored the hard work our participants put in and the fun that they had! It was a year with the highest enrollment ever.



OCTOBER 21, 2019 **White Cane Awareness Day**

Current clients, alumni, and staff all gathered together with other members of the vision loss community to celebrate the usage of the white cane and the independence it symbolizes, and to recognize the importance of the Massachusetts White Cane Law.



OCTOBER 27, 2019 **Blind Tasting to Benefit The Carroll Center**

The Farm Grill & Rotisserie hosted the first ever blind wine and food tasting to benefit The Carroll Center. Participants wore occluders as they enjoyed a four-course meal and wine pairing.



NOVEMBER 13, 2019 **Author Reading: Hannah Fairbairn**

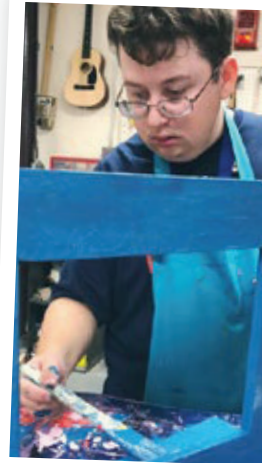
Author Hannah Fairbairn gave a free public reading from select chapters of her book, When You Can't Believe Your Eyes: Vision Loss and Personal Recovery with a Q&A session that followed.



NOVEMBER 26, 2019

Annual Assistive Technology Fair

Open to the consumers, families, friends, and professionals, the Assistive Technology Fair is an annual opportunity to try out the latest products and technology for individuals who are blind and visually impaired.



DECEMBER 7, 2019

Annual Craft Fair and Caregivers Seminar

The Craft Fair showcased a variety of artwork and crafts from talented crafters who are blind and visually impaired and was followed by a seminar about the latest technology, sighted guide techniques, simple daily living adaptations and counseling support which can help you support your loved one with vision loss.



JANUARY 31, 2020

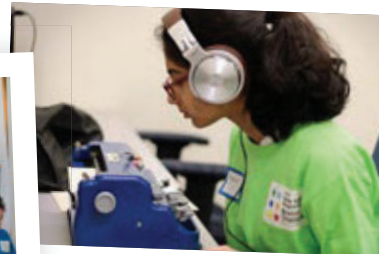
Arthur Murray 11th Annual Teach-a-thon

At the 11th Annual Arthur Murray Teach-a-thon, six local Arthur Murray Dance Centers held nonstop dance instruction from noon to midnight raising over \$11,000 for The Carroll Center for the Blind.

FEBRUARY 1, 2020

New England Regional Braille Challenge

More than 1,000 braille readers participate in this nationwide competition, promoting the importance of braille literacy through 51 regionals across North America. This year, our very own Hannah Gevers went on to compete at the National Braille Challenge.



FEBRUARY 11, 2020

Carroll's Clues and Brews

The Carroll Center partnered with America's oldest tavern, the Bell In Hand, for a night of trivia, laughs, and networking all in support of our mission.

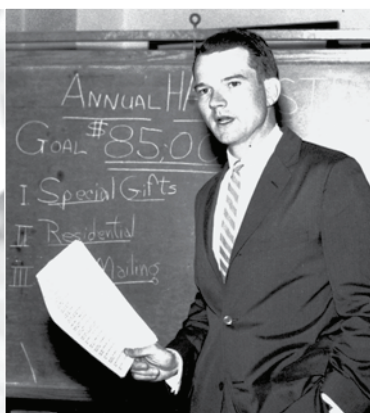
JUNE 28, 2020

8th Annual Walk for INDEPENDENCE (Virtual)

Although we did not walk the usual route this year, the reason we all supported and participated was the same. We walked together to make a difference in the lives of people with vision loss with our first ever Virtual Walk for INDEPENDENCE and raised over \$142,000!



In Memory of Jack McCarthy



This past year we have lost some incredible people who have been steadfast supporters of The Carroll Center for the Blind. We are grateful for each and every one of them.

We are saddened to announce that our dear friend and Board Member John “Jack” McCarthy passed away on January 7, 2020.

Jack started working with The Carroll Center for the Blind over 53 years ago when he was introduced to Father Carroll by his father-in-law. During his tenure Jack served as the Secretary of the Board from 1967 until 1976 when he became Board Chair. He was the Board Chair from 1976 until 1982, after which he became a crucial member of the development committee.

Jack was passionate about making a difference. He truly believed that we could accomplish many great objectives to help those of all ages and stages of vision loss if we worked together. Jack understood that sharing our clients’ successes would inspire others to join in the efforts. His family shared with us that, after meetings at The Carroll Center, he would come home happy and inspired having spoken with clients and learning about their successes and the impact the programs made. He often would make time to eat lunch with staff and clients so he could learn even more about their experiences.

Jack McCarthy was a true leader and champion for those who are blind and visually impaired. We will greatly miss him, but his legacy will live on through the people we serve at The Carroll Center.

“Alone we can do so little; Together we can do so much.”

Helen Keller

In Remembrance

Honoring those who have supported us for so long



With a heavy heart, we remember a beloved friend and colleague, Janet “Jan” Pecorari, who passed this year much too soon. Jan had been a respected and valued member of our CCB team since 2008 and will be truly missed. Her love and devotion for The Carroll Center and its mission was exemplary. As Gregory J. Donnelly, our President and CEO, said, “The Carroll Center for the Blind is a smaller place today without her.” Jan had a way of brightening up each room she entered and took pride in helping to keep the campus beautiful with her magic touch and love of gardening. To honor her legacy, a beautiful Rose of Sharon was planted on our campus to remind us that she will forever be with us in our hearts.



So many choose to honor their loved ones with gifts to The Carroll Center for the Blind. A special thank you to the friends & families of the following individuals. Together you raised over \$37,000, and had a significant impact on the programs for people of all ages and all stages of vision loss. We are grateful.

Kusum Agarwal
William Albin
Almon Allard
Jimmy Anzalone
Carmela Barrile
Frederick Benjamin
Michael Brody
James Cifrino, Sr.

Richard Connors
Miriam Corrigan
Robert Deziel
Patrick Fettuccia
Robert Gildea
Linda Glovin
Audrey Goldberg
Patricia Stata Helfrich
John Hornick

Rose Hunt
Doris Hyman
Helen Isabella
Ilse Hartman Jaffe
Thomas Lamb
Richard Land
Joseph Lazaro
Thomas Linsenmayer
Betty Lynch

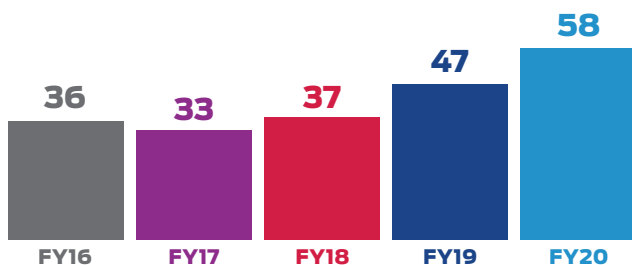
Naomi Mahlowitz
Jack McCarthy
Mary McManus
Fernand Medeiros
Mary Mingo
Rhoda Nissenbaum
Rita Padova
Jan Pecorari
Anders Pederson

Robert Petrie
Timothy Pierce
Sylvia Riley
Paul Rogers
Julia Saner
Ronald Schacht
Paul Stephenson

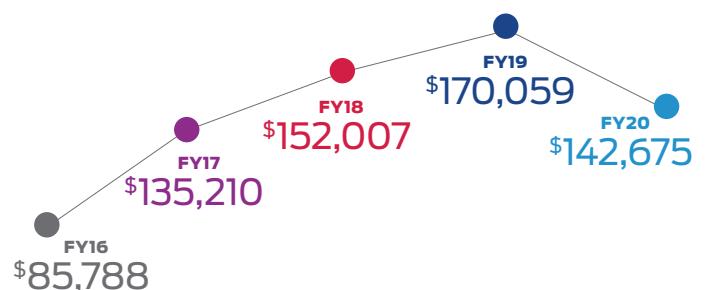
8th Annual Walk for INDEPENDENCE



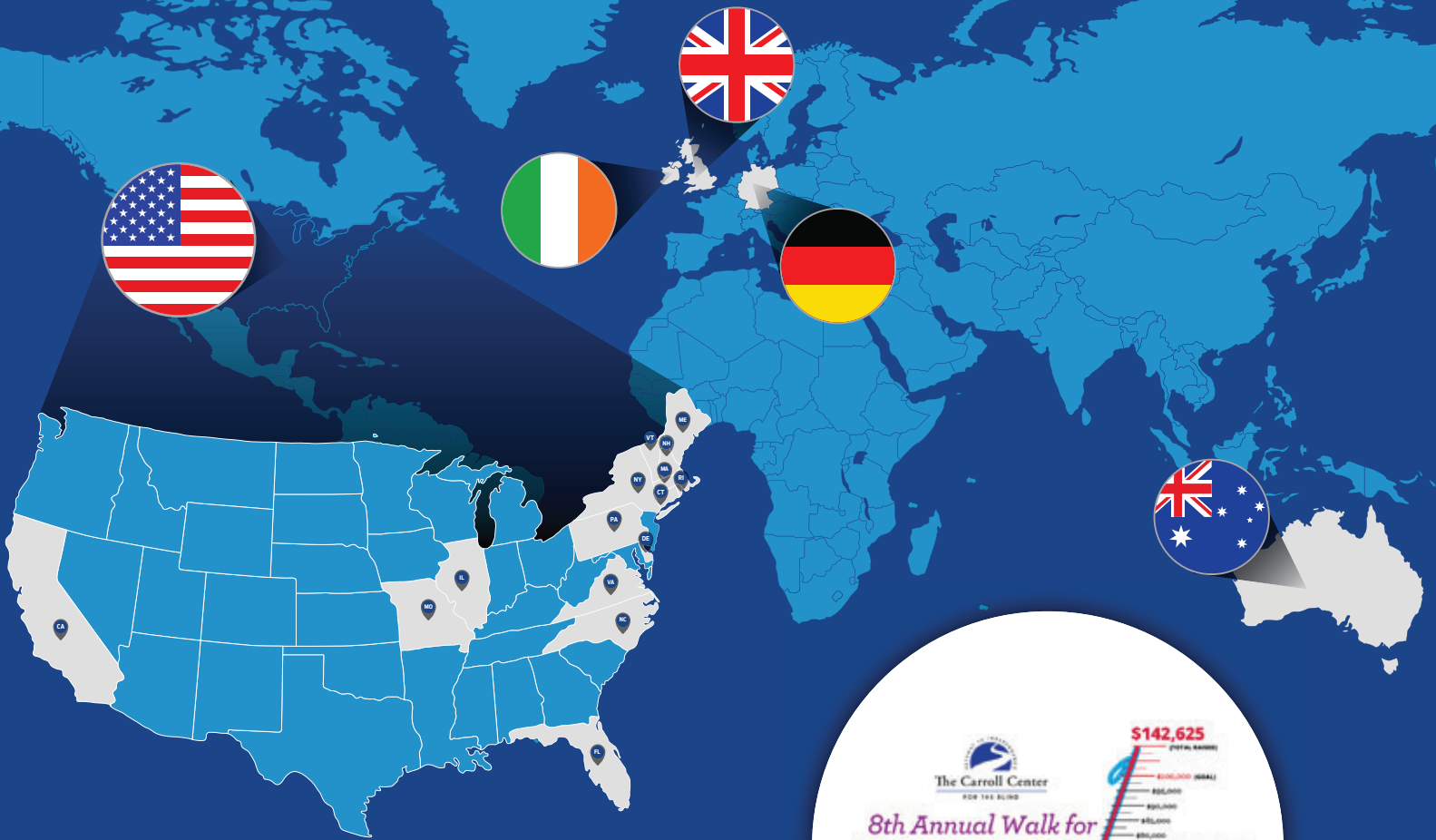
TOTAL TEAMS:



TOTAL RAISED:



The 8th Annual Walk for INDEPENDENCE was celebrated virtually this year on Sunday, June 28th, 2020 with a live Zoom event. Throughout the month of June, individuals from all over the world participated virtually by walking, running, biking — all in support of our mission. Our celebration was both livestreamed on Facebook and Zoom and hosted by Gregory J. Donnelly, our President and CEO. We were joined by some very special guests including our client Paige Drury to perform the National Anthem, WCVB Channel 5 Anchor and celebrity guest Antoinette Antonio, and Carroll Center alumni Sheryl Erwin. Although we were not able to walk our normal route in Newton, MA this year, we still found a way to #WalkTogether. We're beyond proud to share that our first virtual Walk was a success, and together, we raised over \$142,000 for critical blindness support services. We hope to see you next year for the 9th annual Walk for INDEPENDENCE so stay tuned for more details to come!



Map of locations registered walkers virtually participated from this year including (16) states and (5) countries.



Our Generous Sponsors

Leader of the Pack:

Adaptive Sports New England Inc.

Best in Show:

Tufts Health Plan
Wise Construction

Top Dog:

Arthur J. Gallagher
Eastern Bank
Lexington Lions Club
Dr. David McGrath
Mutual of America
Waltham Lions Club
Wellesley Bank

Companion Dog:

Cambridge Savings Bank
Century Bank
EBSCO
Hammond Real Estate
Hanscom Federal Credit Union
Harvard Pilgrim Health Care
MIS Alliance
Village Bank

My Best Friend:

BlumShapiro
Boston Realty Advisors
Covell Photography
Di Pesa & Company
Enterprise Bank
Guide Dogs of America
Kushner & Marano, P.C.
McSweeney & Ricci Insurance
Newton Lodge of Elks
Pawtucket Credit Union
Rave Mobile Safety
Weston Associates

Community Partners:

Blue Cross Blue Shield of MA

Television Media Sponsor:

WCVB Channel 5

Radio Media Sponsor:

XLO104.5

Fast
Facts

100%
BOARD MEMBER PARTICIPATION

30
TOTAL
WALK
SPONSORS

Honor Roll of Donors



\$50,000 - \$1,000,000

Anonymous
Cummings Foundation
Flora Nichols Beggs Trust
Sara Elizabeth O'Brien Trust

\$25,000 - \$49,999

Anonymous
George P. Bishop Foundation
Flatley Foundation
Hamilton Company Charitable Foundation
Liberty Mutual Foundation
Nicholas B. Ottaway Foundation
The Peabody Foundation
PLAN of Massachusetts and Rhode Island
The Progin Foundation
Reader's Digest Partners for Sight Foundation
Estate of Theresa M. Sabean

\$10,000 - \$24,999

Rae and Aaron Alberts Foundation
Arthur Murray Dance Centers
Nancy R. Beck Revocable Trust
J. Walton Bissell Foundation, Inc.
Boston Center for Blind Children
John W. Boynton Fund
Henry Brooks, Sr. Trust
Anne S. Covert
Gerald and Jeanne Curtis
DCU for Kids
Estate of William F. Gallagher

The Janey Fund Charitable Trust
Joel M. Brown IRA Beneficiary Trust
Estate of Katharine Viets Loewe
Massachusetts Census Division
Massachusetts Charitable Mechanic Association
Henry E. Niles Foundation
The John J. Sacco & Edith L. Sacco Charitable Foundation
Martha Steele and Robert Stymeist
Tufts Health Plan Foundation
Harvey and Mary Wolfman



Honor Roll of Donors (continued)

\$5,000 - \$9,999

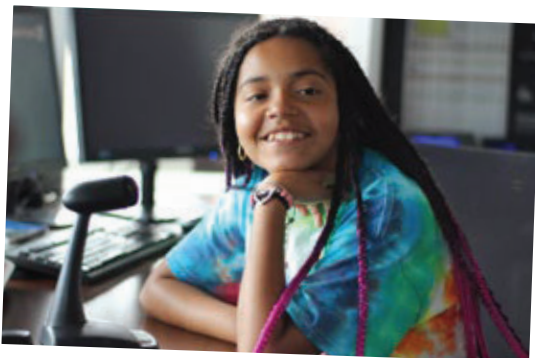
Kirsten Anderson
Frederick A. Bailey Trust
Yvonne Bauduin
Blue Cross Blue Shield Foundation
Adelaide Breed Bayrd Foundation
Donald S. Brecher, Janitronics
Catholic Health Foundation of
Greater Boston
James P. Cifrino, Sr.
Senator Cynthia Creem and
Harvey Creem
Marion L. Decrow Memorial Foundation
Francis D. Elbery Trust
Scott and Joanne Faust
Americo Francisco Fund
Marcel P. Gaudreau P.E.
Gibney Family Foundation
Ellen Abbott Gilman Trust
Gordon and Llura Gund 1993 Foundation
Timothy J. Leahy
Daniel F. & Margaret MacAdam Loughry
Charitable Foundation
John J. and Joanne McCarthy
Robert and Mary McGaughey
Horace Moses Foundation
MutualOne Charitable Foundation
Rockwell Foundation
Peter and Rachel Rosenbaum
Darin and Debbie Samaraweera
Gladys M. Stevens Irrevocable Trust
Louis Tuzzolo
Michael & Vincenza Vinciullo
Charitable Foundation Trust
Holyoke and Joanne Whitney
Wise Construction
Nancy Wolff

\$2,500 - \$4,999

Anonymous
Arthur J. Gallagher & Company
Sally Bernstein and Gary Sylvia
Boston Bruins Foundation
Peter Chinetti and Jill Richardson
Carol A. Covell
Gregory and Kerri Donnelly
Jeffrey S. Dover and Tania J. Phillips
Eastern Bank Charitable Foundation
The Hart Foundation
Stephen and Marybeth Hines
Gene, Rosalie and Susan Goldberg
Endowment Fund
James and Carmen Kelley
David Kelly
Umesh and Debra Kurpad
Madelyn E. Lendall Trust
Lions Club of Lexington
Raymond and Susan Lynds
Dr. David McGrath
Mutual of America
Joseph Perini Memorial Foundation
People's United Community Foundation
Harry and Estelle Sandler Trust
Alan Spiro
Bradley Steele and Ruth Gjessing
Timothy and Victoria Steele
Lions Club of Waltham
Wellesley Bank Charitable Foundation

\$1,000 - \$2,499

Anonymous
Mark Bodie
Boston Evening Clinic Foundation
Margot Brickelmaier
Cambridge Savings Bank
Lawrence Cameron
Stephen R. Casey & Carlotta
Casey Coyne Fund
Century Bank & Trust Company
Carroll and Raymond Charette
David and Sheryl Cifrino
James P. Cifrino, Jr.
John T. Cooney
Angela M. Coughlan
Grover J. Cronin Memorial Foundation
Hugh and Carole Curtin
David and Susann Curtis
John Curtis
Don Dickinson
Scott Dressel
EBSCO Information Services
Alfred W. Ellis and Ruth K. Ellis
Charitable Foundation
Joseph Flynn
Mollie Baldwin Foley Charitable Trust
Kenneth and Marjorie Goldberg
Family Foundation
Hammond Residential Real Estate
Hanscom Federal Credit Union
Harvard Pilgrim Healthcare
Clif Hirtle
Bruce and Susan Howell
William Hunter
Constance Jones Charitable
Remainder Trust
Michael and Deborah Kaloyanides
Robert Kashtan
Richard A. Kizik
Richard and Janine Kizik
Michael and Alice Kroll



Honor Roll of Donors (continued)

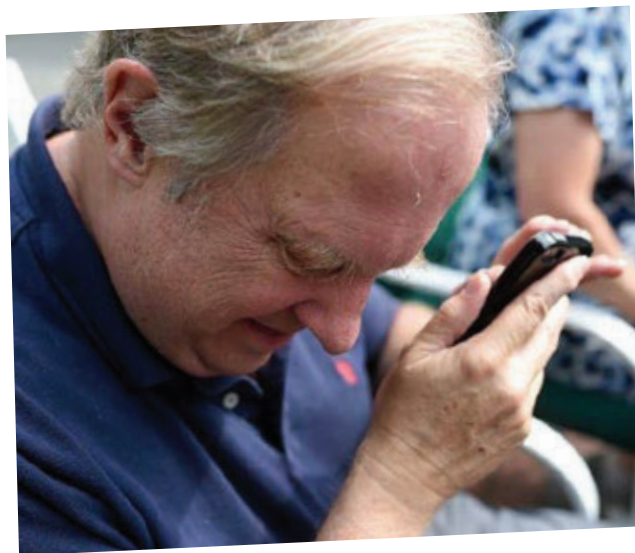
\$1,000 - \$2,499 (Continued)

Albert Lamonica
Ryck and Jennifer Lent
Gary and Kathryn Livingston
Ilse Lohrer
Paul Lowry
William A. Lynch Trust
Alkis Makrides and Mary Jane Turner
Richard P. and Yasuko Mattione
Francis McCarthy
Paul and Andrea McCarthy
Robert and Deborah McGillivray
Thomas McKie
Francis and Clare McLaughlin
John McLellan
Barbara McNeil
MIS Alliance
John and Joan Mitchell
Robert Moore
John and Margaret Nystrom

Estate of Mary C. O'Gorman
Arthur and Joan O'Neill
Newton Lions Club, Connecticut
Lions Club of Norfolk
Michelle Paul
Pinewood Acres Children's Charity, Inc.
Joseph and Sarah Rizzo
Margaret L. Robinson Trust
Paul and Sandra Saner
Taraneh Satvat
Estate of Norma E. Smith
Edward Sonn
Vincent and Mary Stanton
Maryann and Tim Sullivan
Rosellen and Jack Sullivan
Merry Trujillo
The Village Bank
Michael and Marilyn Winer
Milton and Pamela Yanofsky
Theresa Youssef

\$500 - \$999

Anonymous
Elizabeth Adams
Can Akyuz
Paul and Annette Alphen
Lions Club of Ashland
Association of MA Educators of Students
with Visual Impairments
Lions Club of Athol
Rajat Babbar
Howard Berke
Rosemary Binda
BlumShapiro
Boston Realty Advisors
Robert W. Buck
Lynton and Alicia Cahill-Watts
Nancy L. Cain
Manuel and Stephanie Chrobak
Jim and Nancy Coghlin
Contemporary Telephone
William Coughlin
Jon and Ann-Kristin Cowen
Kate Sullivan D'Eramo and Italo D'Eramo



Honor Roll of Donors (continued)



\$500 - \$999 (Continued)

Andre and Marilyn Danesh
 Mary Ellen Davey
 Di Pesa & Company
 Paul and Ruth Donahue
 Mary Dummer
 Enterprise Bank
 Joseph and Rae Gann Charitable
 Foundation
 Edward Goldberg
 Henry Goldman and Susan Opdyke
 Adele Grossi
 Guide Dogs of America
 Michael Gumowitz
 Jed and Jennifer Hall
 Stella Hammond
 Brian Hare and Julie Nardone
 Jacqueline Harrington
 Jeffrey Harris
 Jacqueline Haslett
 Angela Haynes
 Estate of Ann J. Hennessey

Natalie Johnson
 Gerald and Kathleen Kennealey
 Harriett Krupp
 Kushner & Marano, P.C.
 Dolores Lembe
 Thomas and Patty Leiboldt
 Lions Club of Leominster
 Elisabeth Luick
 James Maddox
 Brian and Sandra Maloney
 Kathleen Maloney
 Dennis and Beth McCoy
 Lions Club of Milford
 McSweeney & Ricci Insurance
 William E. Moriarty
 Newton Lodge Of Elks #1327
 Pawtucket Federal Credit Union
 Douglas and Andrea Plotkin
 Mark Porter
 George and Mary Power
 Stephen Jaffe and Janice Pressley-Jaffe
 Stanley Ragalevsky and Emily
 Sutliff Ragalevsky

Albert and Lois Rand
 Rave Mobile Safety
 Lions Club of Reading
 Beverly Rogers
 Candace Roper
 David Rosen
 Dina and Steve Rosenbaum
 Ali J. Satvat
 Susan and Brian Schanning
 Timothy and Jenise Selway
 Doug and Kris Shepherd
 Ellen Siegel
 Mary Louise Stebbins
 Lions Club of Stow
 Margaret Sullivan
 Maureen Sullivan
 Brenda Tanger
 June Upton
 Ross Walker
 Robert Webster
 Bill and Mary Jane West-Eberhard

Honor Roll of Donors (continued)

Silent Auction and In-Kind Support

Joanne Aliber	Clif Hirtle	Patricia Sheridan
Arrow Paper Corporation	Institute of Contemporary Art	Starbucks
Boston Celtics Shamrock Foundation	Isabella Stewart Gardener Museum	Wendy Stocker
Boston Crawling	Jillian's Lucky Strike	Swan Boats
Cabot's Ice Cream & Restaurant	Mary MacDonald	The Discovery Museum
Coolidge Corner Theatre Foundation	New England Aquarium	The Preservation Society of Newport County
Core Power Yoga	New Repertory Theatre	The Sports Museum
David Covell	Not Your Average Joe's	Total Wines & More
Daniel Doke Fine Art Portraits	Old Town Trolley Tours	Tower Hill Botanic Garden
El Pelon Taqueria	James Phalen	Warby Parker
Jonathan Gale	Roche Bros. Supermarkets	Charlie Warren
Angela Haynes	Salem Witch Museum	XV Beacon Hotel



Lions Club Supporters

Thank you to our FY20 Lions Clubs supporters. Every year, Lions Clubs across Massachusetts provide us with their unwavering support of our mission and this year was no different! Without our Lions Club partners, so many blind and visually impaired individuals would go without the services they need to live independently.

Lions Club of Acton	Lions Club of Hanover	Lions Club of Newburyport	Lions Club of South Attleboro
Lions Club of Acushnet	Lions Club of Leominster	Lions Club of Newton	Lions Club of Stow
Lions Club of Ashland	Lions Club of Lexington	Lions Club of Norfolk	Lions Club of Sturbridge
Lions Club of Athol	Lions Club of Marlborough	Lions Club of Oxford	Lions Club of Waltham
Lions Club of Bellingham	Lions Club of Medfield	Lions Club of Randolph	Lions Club of Weymouth
Lions Club of Framingham	Lions Club of Medway	Lions Club of Reading	Woburn Host Lions Club
Lions Club of Grafton	Lions Club of Milford	Lions Club of Sharon	Lions Club of Wyoma
	Lions Club of Millbury	Lions Club of Shoe City	

30 DIFFERENT LIONS CLUBS CHOSE TO SUPPORT THE CARROLL CENTER FOR THE BLIND

TOGETHER
THE LIONS CLUBS
DONATED

\$13,280

Financials

STATEMENTS OF FINANCIAL POSITION

	June 30, 2020	June 30, 2019
ASSETS:		
Current assets	\$ 2,282,500	\$ 2,186,900
Investments	2,350,700	2,269,600
Property, plant, and equipment	3,531,900	3,557,500
Other assets	141,500	155,000
Total Assets	\$ 8,306,600	\$ 8,169,000
LIABILITIES AND NET ASSETS:		
Liabilities:		
Current liabilities	\$ 505,400	\$ 474,100
Annuity obligation	114,000	127,600
Total Liabilities	619,400	601,700
Net assets:		
Without donor restrictions:		
Undesignated	\$ 1,098,800	\$ 1,001,500
Net investment in plant	3,531,800	3,556,900
Designated by the Board for operating reserves	1,395,000	-
Designated by the Board for endowment	273,800	1,587,600
	6,299,400	6,146,000
With donor restrictions:		
Perpetual in nature	681,900	681,900
Purpose restricted	418,800	383,000
Time restricted	287,100	356,400
	1,387,800	1,421,300
Total Net Assets	7,687,200	7,567,300
Total Liabilities and Net Assets	\$ 8,306,600	\$ 8,169,000

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

	For the Year Ended June 30, 2020	For the Year Ended June 30, 2019
REVENUES:		
Program services	\$ 4,258,100	\$ 4,746,500
Contributions, events, and bequests	2,450,500	2,365,000
Investment and other	77,700	159,700
Total Revenues	6,786,300	7,271,200
EXPENSES:		
Program services	4,975,100	5,111,900
General and administrative	1,207,000	1,229,400
Fundraising	484,200	525,800
Total Expenses	6,666,300	6,867,100
Change in Net Assets	120,000	404,100
Net Assets - Beginning of Year	7,567,300	7,163,200
Net Assets - End of Year	\$ 7,687,300	\$ 7,567,300

Leadership

BOARD OF DIRECTORS

CAROL A. COVELL, R.N., M.S.

STEPHEN E. BUTLER

PETER CHINETTI

JON COWEN

RICHARD W. CURTIS

KATE SULLIVAN D'ERAMO

SCOTT FAUST, ESQ.

JESSICA FEWKES

STEPHEN J. HINES, ESQ.

UMESH A. KURPAD

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ARTHUR O'NEILL

CARL O. RICHARDSON, III

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JOHN SCHWARTZ, PH.D.

MARTHA STEELE

MARYANN SULLIVAN

ROSELLEN SULLIVAN

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EDWARD MOLLER, C.P.A.

Chief Financial Officer

DINA ROSENBAUM

Chief Program Officer

ANGELA HAYNES

Director of Development

NANCY SHARON

Director of Education and
Community Services

JENNIFER HARNISH, PH.D.

Director of Rehabilitation Services

ROBERT MCGILLIVRAY

Director of Low Vision Services

CARRIE BRASIER

Director of Accessible
Instructional Materials Library

KATHY FELT

Director of Admissions

JOANNE KENNEDY

Human Resources Manager

JASON LAFFER

Marketing and Communications
Manager

BRUCE HOWELL

Accessibility Services Manager

MARK EWING

Property Manager

ROGER GOGUEN

Information Systems Technologist

TRUSTEES

MARIE CHALMERS

DAVID A. CIFRINO, ESQ.

ANNE COVERT

MARIO DICARLO

PAUL DONAHUE, SR.

SHEILA DUNN-MCNEIL

HENRY T. GOLDMAN, ESQ.

J. EDWARD HALL

LAWRENCE HEIMLICH

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MARY KINANE

RYCK LENT

DAVID MCCARTHY

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LOTFI B. MERIBET, O.D., PH.D., MPH

JANET PERRY

JOE PRESTEJOHN

JOSEPH RIZZO, M.D.

RACHEL ROSENBAUM

KAREN ROSS, PH.D.

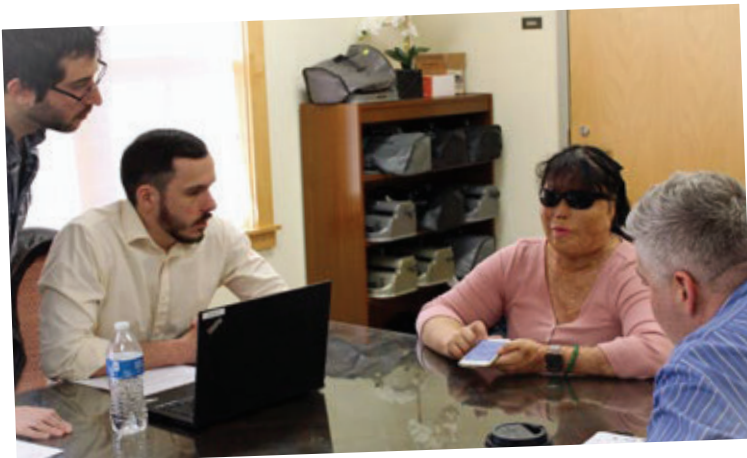
ROBERT SANDERS, CFA, CPA

EMRE SARBAK

DEAN VASILE

ROBERT WILES

TERESA WILES



Ways To Give

The Carroll Center for the Blind provides over 5,000 services a year to people of ALL ages and ALL stages of vision loss. No matter how you choose to show your support, it has a direct impact on our clients. A list of common ways to give back are below.

DONATE

In order to provide programming for people of all ages and all stages of vision loss, The Carroll Center for the Blind relies on the support and kindness from individuals, corporations, small businesses, and public and private foundations. Your support of the rehabilitative work we do will help us transform lives. Donations can be made online at www.carroll.org/donate or by mailing a check.

MATCHING GIFTS

Many companies will provide a cash match for employee donations of money or volunteer time. Please check with your company or through the matching gift search at Double the Donations to learn more about your company policy.

LEGACY GIVING, ESTATE, AND CHARITABLE GIFT PLANNING

Deciding to give back to The Carroll Center for the Blind through your will or estate plans will make a significant future impact for those of all ages and stages of vision loss. We accept a variety of types of planned gifts. You can include The Carroll Center for the Blind in your estate plan — through a Will, Trust, Life Insurance Policy, IRA, etc. — or make a life income gift, such as a Charitable Gift Annuity. Contact the development office for more information.

INVESTMENT GIFTS

One method of supporting The Carroll Center for the Blind is to give the gift of appreciated investments such as stocks, bonds, or mutual funds. You can choose to take tax advantages by donating these assets to The Carroll Center for the Blind.

If you have any questions or ideas on how you would like to give back, please contact Angela Haynes, Director of Development at 617-969-6200 x213 or through email development@carroll.org



Volunteers

Volunteers play a crucial role at The Carroll Center for the Blind. We welcome volunteers who would like to work directly with clients as well as those who prefer to help with administrative or facilities work. Volunteers must be at least 16 years of age, agree to a CORI check, and attend an orientation session before participating in Carroll Center activities.

If you are interested in volunteering please contact Angelina Todaro at angelina.todaro@carroll.org.

A special thank you to our volunteers from Boston College, Deloitte, Belmont Hill School, Courageous Sailing, Tufts Health, ProQR Therapeutics, Liberty Mutual, and Biogen!





The Carroll Center

FOR THE BLIND

The Carroll Center for the Blind empowers those who are blind or visually impaired to achieve independence and to lead a fulfilling life.



**THANK YOU TO ALL STAFF,
CLIENTS, AND FAMILY WHO
HELPED TO MAKE
THIS REPORT THROUGH
SHARED CONTENT AND
EXPERIENCES.**

THE FY20 ANNUAL REPORT IS PRODUCED BY THE DEVELOPMENT OFFICE.

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Angela M Haynes, Director of Development

Beth Duffy, Grants and Foundations Specialist

Molly Shepherd, Development Associate

Courtney Graham, Annual Fund and Events Coordinator

Jason Laffer, Marketing and Communications Manager and Contributing Photographer

Chiarella Design, Designer and Printer

Tony Rinaldo Photography, Contributing Photographer