ANNUAL REPORT
FISCAL YEAR 2020: JULY 1, 2019 - JUNE 30, 2020

The Carroll Center
FOR THE BLIND
Dear Friends,

It has been a tremendously successful year for The Carroll Center for the Blind (CCB), although one like no other in our 84-year history. We have made remarkable strides towards our ongoing promise of improving the lives of people of all ages and all stages of vision loss. Despite an unprecedented pandemic and the March 24th emergency order requiring all Massachusetts businesses and organizations that do not provide COVID-19 Essential Services to close their physical workplaces and facilities to workers, consumers, and the public, CCB immediately rose to the challenge and continued to provide services to all of our clients. We conquered the unthinkable with the support of so many.

As we reflect on all the progress we have made, our hearts remain with everyone in our community and around the world who have been affected by the COVID-19 pandemic. Despite the pandemic and its challenges, this has been a pivotal year highlighted by organizational successes that we have accomplished together. Success to us and our clients included attainment of new jobs, advancement to the next academic grade, transitions to college or advancements in a career path, continuation of living independently in a safe manner, maximization of remaining vision, active social engagement and advocacy, safe travel, and the ability to live a quality and fulfilled life.

Our rehabilitation, education, and community programs thrived, and our low vision department hosted events throughout the community to help seniors struggling with vision loss. We strengthened our Employment Now Initiative program and achieved a 100% successful job placement rate while our Carroll Interns program prepared future vision professionals with hands-on experience to competently serve the blind and vision impaired across Massachusetts and our nation.

When the pandemic hit in March, our resilient team never wavered as we pivoted to provide services in a different manner but with the same passion and commitment that our mission demands and our clients deserve. Health and safety have always been at the forefront of all we do, and we have remained ever more vigilant. While our campus shut its doors, we quickly and creatively adapted existing programs to home education and remote training. We cannot stress how proud we are of our dedicated and unified team who eagerly rose to the challenge with hope, strength, and spirit continuing to transform the lives of those most in need.

We couldn’t have done this without you, our philanthropic partners and generous donors, who have helped us more than ever to ensure that people of all ages and all stages of vision loss can continue to receive the support they need during these unprecedented times. Looking forward as we move into our 85th year as an organization, we know that the road ahead will continue to be difficult for so many. However, we are optimistic and know that, with your help and our own personal resilience, we will continue to rise to the challenges ahead and work together to ensure people of all ages and all stages of vision loss are given the opportunity and skills needed to live independent, fulfilling lives.

Gratefully,

GREGORY J. DONNELLY  
President and CEO

CAROL A. COVELL  
Chair, Board of Directors

On the cover: Certified Orientation and Mobility Specialist Shelby Booth instructs a client on an orientation and mobility lesson in front of The Carroll Center sign while wearing masks.
A Message From One of Our Clients

Dear supporters of The Carroll Center for the Blind,

Two years ago, I lost a significant amount of my vision due to Retinitis Pigmentosa. The worst part of the loss was feeling scared and overwhelmed when thinking of my future. I feared losing my independence and needing to rely on family and friends to help me function. Being a resourceful, resilient person, I accepted the challenge and began researching strategies, apps, and equipment to compensate for my loss. What I found was helpful, but it was not nearly enough to feel confident in my abilities to be independent. I felt lost and alone in my quest to regain independence.

Thanks to the encouragement and support of my Massachusetts Commission for the Blind vocational rehabilitation counselor, I enrolled in the Independent Living Program at The Carroll Center for the Blind. My time there was so beneficial; it is hard to explain the transformation I experienced. Of course, the instructors and staff were amazing. They taught me braille, technology skills, access to information skills, orientation and mobility skills, skills in the personal management of everyday tasks, and many other lessons. I gained an enormous number of strategies and techniques that have increased my ability to function independently again.

But what happened outside of class was probably just as important in my transformation as what happened in class. Watching staff, who were blind or visually impaired, expertly do their jobs inspired me and gave me hope for my ability to return to work as a special educator. Connecting with fellow clients who had experienced or were experiencing similar struggles was very therapeutic and uplifting. Spending time with fellow clients, sharing ideas and stories, practicing skills, and encouraging each other helped me build confidence in myself and my abilities. I felt part of a special community that was supportive and positive. The Carroll Center afforded me the opportunity to develop and create a group of friends and support that will continue to enhance my life moving forward.

The combination of a well-developed educational program and the opportunity to be in a community of people with a similar experience allowed me to regain a belief in myself and learn the skills to regain my independence with confidence and excitement.

Sincerely,

Eithna Sweeney
### COMMUNITY SERVICES:
As part of our Community Services, we pair adults who are blind or visually impaired with Certified Orientation and Mobility Instructors to deliver training for safe and independent travel at their home, workplace, college campus, community, or city.
- Served 565 individuals
- Provided 5,632 hours of instruction
- Distributed 254 white canes
- Traveled 60,113 miles to reach clients across the states of MA and NH

### TECHNOLOGY TRAINING:
The Carroll Center for the Blind offers a variety of accessible technology instructional programming that help blind and visually impaired individuals use technology proficiently for work, school and leisure.
- Served 87 individual clients
- Provided clients with 1,140 hours of remote instruction
- Provided technology instruction for individuals whose ages ranged from 16 to 79

### EDUCATION SERVICES:
The Carroll Center for the Blind offers a multitude of direct and consultative services for children and teens who are blind or have low vision that attend public or private school. Additionally, a variety of special programs are offered throughout the year to enhance students’ school experiences.
- Served 505 children and teens
- Provided 8,678 service hours
- Traveled 70,878 miles
- Provided 1,791 students with 6,163 accessible materials from the Accessible Instructional Materials Library

### LOW VISION SERVICES:
As part of our low vision services, Certified Low Vision Therapists work with clients to find assistive devices and to teach techniques that will enable clients to use any remaining vision and enjoy an enhanced quality of life.
- Served 62 individuals
- Provided 12 Assistive Technology workshops to 120 people
- Held our first ever Low Vision Webinar

The Carroll Store provides low vision products, adaptive devices, and technology for the visually impaired. Visit today!

### VISION REHABILITATION SERVICES:
Our range of residential, intensive programming provides crucial blindness skills and promotes adjustment to vision loss through classes in safe travel (orientation and mobility), technology, adaptive home management and self-care, health and information management, counseling, and employment training/internships.
- Served 113 individual clients
- Provided 1,500 hours of remote instruction to our clients

### ACCESSIBILITY SERVICES:
With the goal of making the Internet, consumer products, websites, mobile devices and digital resources available to all persons, especially those with disabilities, the Accessibility Services team has become an established leader in the field. We deliver comprehensive accessibility solutions to organizations of all types and all industries.
- Completed 43 digital accessibility projects for 26 clients
- Provided accessibility remediation services to clients located in 9 states and Canada
- Performed over 45% of our digital accessibility projects in FY20 for repeat clients
**Fast Facts**

**Our Reach**

We provided Education and Orientation and Mobility Services in 75 school districts across MA, NH, and DE.

FY20 Clients came from across the U.S.

Total miles traveled by itinerant instructors: 130,991

Total clients served: 3,330

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**Human Resources**

% of visually impaired professionals at The Carroll Center:

- **Management Team**: 16%
- **Board of Directors**: 11%
- **Blind/Visually Impaired Employees**: 19%

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**FY20 Media Features**

in the news...

- WCVB Channel 5
- Comcast Newsmakers
- AARP
- WGBH News
- Christian Science Monitor
- EdSurge
- WXLO 104.5 FM
- The Enterprise
- Newton Patch
- Cool Blind Tech
- Access World, AFB
- Invision Magazine
- Main Street Journal
- MSN Sports
- Arlington Patch
- Westford Patch
- Watertown News
- ACT Blog
- ABS TV Radio
- eSchool News
- Microsoft
- Sandwich Community TV
- Newton TAB
- EBSCO

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**Social Media**

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Against All Odds

Through a challenging year, our clients continued to shine

When the coronavirus pandemic shut down operations in March 2020, The Carroll Center for the Blind quickly transitioned to remote instruction so our clients wouldn't miss out. Against all odds, our team of licensed and certified vision professionals were able to provide the necessary vision services that we are known for in order to ensure our clients remained independent and fulfilled.

How we transitioned

Vision Rehabilitation: Clients were able to continue their programs remotely through phone calls and Zoom sessions. Instructors were even able to pivot the curriculum to include technology instruction on commonly used apps for remote learning, how to maintain social distance when you're unable to see 6-ft., and the best way to disinfect items. Instructors also connected clients to community-based resources so they were able to have their daily needs met.

Community: Instructors were able to provide limited instruction through Zoom initially. They were able to pre-plan and map out routes and mail materials for clients to develop their own tactile maps. Through Zoom and FaceTime, our instructors reviewed cane skills so clients are ready to hit the road when everything opened up.

Low Vision: Our Low Vision Therapists continued to serve as a resource for monthly vision support groups across the state, providing information on different assistive technologies that could improve group members' quality of life. As restrictions lifted, our Low Vision Therapists held a limited number of socially distanced low vision assessments.

“I'm so glad I took The Carroll Center's remote Zoom training class. I had listened to some other training audio resources, but none of it seemed to sink in. The Carroll Center's class was just right, focused on the aspects I need to know about, and gave me a chance to actually try things so I could learn by doing. I participated in a Zoom meeting 2 days after the class!”

Tina K.

Education: Our Teachers of the Blind and Visually Impaired (TVIs) consulted with students and their families to ensure that remote learning materials were easily accessible. TVIs worked with their students on braille, homework assignments, and expanded core curriculum elements. Our staff has not only supported their students, but also the parents of their students through this abrupt transition to online learning.

Technology: Our Technology trainers were able to develop courses on Zoom and accessing other popular online learning sites while still continuing instruction on their regular courses. We saw an uptick in numbers for these classes as the world shifted to remote technologies.
Nick Claudio has never let his lack of vision hold him back and has always strived to push the limits. As a 19-year-old soon-to-be junior at Boston College pursuing a degree in history and philosophy, he's passionate about music and advocacy which is reflected in his membership in acapella groups on campus and the Undergraduate Government of Boston College. Nick is also completely blind after he lost his vision during a surgery to remove an orange-sized tumor from his brain when he was younger.

Nick had always known of The Carroll Center. He lost his vision when he was 9-years-old and was always interested in attending the summer programs offered. With the looming challenge of attending Boston College, he finally signed up for one of our summer courses, Computing for College, to make sure he was fully prepared for the transition. His technology skills, specifically the screen-reader JAWS, weren’t up to the standard that he knew he would need to access his coursework. “If I didn’t take that technology course, I wouldn’t be able to keep up with my classmates because everything is on Canvas.”

Nick has also received Orientation and Mobility services to be able to navigate his campus. Each year before school officially begins, Nick and his Certified Orientation and Mobility Specialist (COMS) map out the routes he’ll need to know to get to his classes and other campus obligations safely and on-time with the help of his cane and his guide dog. He’s always appreciated his instructor’s ability to tailor his lessons around what he actually needs. “I was struggling with a route to one of my classes and kept missing the door. I talked to Jill (his instructor) and she went over everything again with auditory cues instead of tactile cues.”

On top of all of the challenges Nick has faced, he summited Mt. Kilimanjaro in 2017. “For me it was amazing but it was also a very surreal moment,” Claudio said. “I was thinking, ‘Is this happening? Is this physically possible?’ It was one of the greatest experiences of my life.” After that monumental accomplishment, Nick is now focusing on finishing his undergraduate and graduate degrees through a five-year program offered at Boston College. He hopes to become a high school teacher and knows that, if he puts his mind to it, he can accomplish anything.

How your support helps:
Nick has always embraced challenges head on, but he also always knows when to seek out the support needed to confront those challenges. By supporting The Carroll Center, you’ll help individuals of ALL ages and ALL stages of vision loss receive the necessary training to achieve and manage their own independence.
How your support helps:

All of the rejections that Barbara encountered only made her that much stronger. She is now gainfully employed, financially stable, and using her position in life to help others. By supporting The Carroll Center for the Blind, you are giving individuals who are blind and visually impaired the skills to obtain gainful employment and live independently.

Barbara Balsamo

In 2014, Barbara Balsamo’s life would change forever; Barbara was hospitalized for weeks for a routine surgery at a local hospital after surviving a series of medical setbacks. “They woke me up after a medically induced coma and the nurse asked me what I wanted to watch on TV; I realized I couldn’t see the TV or anything else. I was completely blind.” The cause of her blindness was traced to meningitis, probably acquired from tainted equipment. Luckily, Barbara had a resourceful best friend who encouraged her to visit Massachusetts and be evaluated at Mass. Eye and Ear. There she met Joe Rizzo, MD, Director Neuro-Ophthalmology Service at Mass. Eye and Ear and a member of CCB’s Board of Trustees. Dr. Rizzo recommended Barbara enroll in the Center’s 12-week Independent Living Program. “Going to The Carroll Center for the Blind was one of the best decisions I’ve ever made,” she says.

Since that initial program at The Carroll Center for the Blind, Barbara has continued to complete two additional rehabilitation programs. Most recently, Barbara completed our Employment Now program which is an intensive vocational prep program that culminates in full-time employment for participants. Throughout the program Barbara faced a lot of disappointment when she was passed over for job opportunities, but slowly learned to accept rejection and focus on moving forward. “It was terrible. But if they didn’t want a blind person, I didn’t want to work there.” Her persistence paid off in the end; after holding multiple successful internships, including one at Cambridge Health Alliance surveying medical lab professionals about quality controls, Barbara was able to land her dream job as a dispatcher at Judge Baker Children’s Center.

While the process has included some heartbreak along the way, Barbara has learned a lot about herself and what she is capable of through persistence and hard work. “You have value even if you don’t have vision. And while the programs are great, the sense of community and benefits post-program are even better,” she says. With the support of her mother, father, and son Michael, Barbara has now been working for a year and is on the path to opening her own nonprofit with the community she met at CCB. Additionally, because she has full time employment, Barbara is beginning the process of owning her own home which is something she had not seen coming when she started this journey.
Heisy Lemus

Heisy is a quiet, yet confident student that loves to write and make up her own games. She’s curious and observant and has overcome a lot of obstacles in the past year to earn the title of “Miss Independent” by her instructors. Heisy is only able to see out of one eye and, even then, her vision is blurry. However, that didn’t stop “Miss Independent” from moving forward and overcoming every obstacle this past year.

The summer before 5th grade, Heisy signed up for CarrollKids, The Carroll Center’s summer program for elementary school-aged kids living with vision loss. At first she was nervous; she wasn’t sure if she would make friends with any of the other campers and had never attended a sleepaway camp before. But she wasn’t going to let that get the best of her. By the second day, Heisy was having the time of her life and had quickly came out of her shell. During CarrollKids, Heisy kayaked all by herself, learned how to cook French fries and chop veggies, and had not only completed a rock climbing/obstacle course, but helped her fellow campers navigate it as well. When she found out that she wouldn’t be able to attend CarrollKids in the same way as last year she was devastated, “I wish I had started going to CarrollKids long ago so I would have had more time to have fun.”

Heisy also overcame the challenge of navigating public transportation this year. Heisy, along with her Certified Orientation and Mobility Specialist (COMS), set out to conquer the T. After going over the steps she would need to complete with her instructor, Heisy was able to purchase her own CharlieCard, ask for directions, and navigate the foot traffic of a crowded T stop. During her lesson on how to ride the bus, Heisy was able to advocate for herself and asked multiple adults for directions. While she had studied the signs she would encounter on the lesson and had prepared herself to the best of her abilities, she found that many people were willing to help if she needed it.

Heisy was unable to attend CarrollKids in person this year due to the pandemic, but she was excited to be involved in the remote programming The Carroll Center offered this year to prepare her for 6th grade. She’s excited to get back to school as well. This year, she’ll be on a new floor and she’ll have a new route to learn to get to her classes, specifically her English Language Arts class, which is her favorite. Heisy has worked hard and has truly earned the title of “Miss Independent” this past year.
2020 Highlights

August 14, 2019
Brews for the Blind
The Carroll Center partnered with Dorchester Brewing Co., for Brews for the Blind an evening of mingling and networking after a hard day’s work. It was our first-ever networking event for young professionals.

August 14, 2019
Summer Program Graduation
For generations, students who are blind or visually impaired have chosen to spend their summers at The Carroll Center because of the unique experience it provides. Our summer program graduation honored the hard work our participants put in and the fun that they had! It was a year with the highest enrollment ever.

October 21, 2019
White Cane Awareness Day
Current clients, alumni, and staff all gathered together with other members of the vision loss community to celebrate the usage of the white cane and the independence it symbolizes, and to recognize the importance of the Massachusetts White Cane Law.

October 27, 2019
Blind Tasting to Benefit The Carroll Center
The Farm Grill & Rotisserie hosted the first ever blind wine and food tasting to benefit The Carroll Center. Participants wore occluders as they enjoyed a four-course meal and wine pairing.

November 13, 2019
Author Reading: Hannah Fairbairn
Author Hannah Fairbairn gave a free public reading from select chapters of her book, When You Can’t Believe Your Eyes: Vision Loss and Personal Recovery with a Q&A session that followed.
NOVEMBER 26, 2019
Annual Assistive Technology Fair
Open to the consumers, families, friends, and professionals, the Assistive Technology Fair is an annual opportunity to try out the latest products and technology for individuals who are blind and visually impaired.

DECEMBER 7, 2019
Annual Craft Fair and Caregivers Seminar
The Craft Fair showcased a variety of artwork and crafts from talented crafters who are blind and visually impaired and was followed by a seminar about the latest technology, sighted guide techniques, simple daily living adaptations and counseling support which can help you support your loved one with vision loss.

JANUARY 31, 2020
Arthur Murray 11th Annual Teach-a-thon
At the 11th Annual Arthur Murray Teach-a-thon, six local Arthur Murray Dance Centers held nonstop dance instruction from noon to midnight raising over $11,000 for The Carroll Center for the Blind.

FEBRUARY 1, 2020
New England Regional Braille Challenge
More than 1,000 braille readers participate in this nationwide competition, promoting the importance of braille literacy through 51 regionals across North America. This year, our very own Hannah Gevers went on to compete at the National Braille Challenge.

FEBRUARY 11, 2020
Carroll’s Clues and Brews
The Carroll Center partnered with America’s oldest tavern, the Bell In Hand, for a night of trivia, laughs, and networking all in support of our mission.

JUNE 28, 2020
8th Annual Walk for INDEPENDENCE (Virtual)
Although we did not walk the usual route this year, the reason we all supported and participated was the same. We walked together to make a difference in the lives of people with vision loss with our first ever Virtual Walk for INDEPENDENCE and raised over $142,000!
This past year we have lost some incredible people who have been steadfast supporters of The Carroll Center for the Blind. We are grateful for each and every one of them.

We are saddened to announce that our dear friend and Board Member John “Jack” McCarthy passed away on January 7, 2020.

Jack started working with The Carroll Center for the Blind over 53 years ago when he was introduced to Father Carroll by his father-in-law. During his tenure Jack served as the Secretary of the Board from 1967 until 1976 when he became Board Chair. He was the Board Chair from 1976 until 1982, after which he became a crucial member of the development committee.

Jack was passionate about making a difference. He truly believed that we could accomplish many great objectives to help those of all ages and stages of vision loss if we worked together. Jack understood that sharing our clients’ successes would inspire others to join in the efforts. His family shared with us that, after meetings at The Carroll Center, he would come home happy and inspired having spoken with clients and learning about their successes and the impact the programs made. He often would make time to eat lunch with staff and clients so he could learn even more about their experiences.

Jack McCarthy was a true leader and champion for those who are blind and visually impaired. We will greatly miss him, but his legacy will live on through the people we serve at The Carroll Center.

“Alone we can do so little; Together we can do so much.”
Helen Keller
In Remembrance
Honoring those who have supported us for so long

With a heavy heart, we remember a beloved friend and colleague, Janet “Jan” Pecorari, who passed this year much too soon. Jan had been a respected and valued member of our CCB team since 2008 and will be truly missed. Her love and devotion for The Carroll Center and its mission was exemplary. As Gregory J. Donnelly, our President and CEO, said, “The Carroll Center for the Blind is a smaller place today without her.” Jan had a way of brightening up each room she entered and took pride in helping to keep the campus beautiful with her magic touch and love of gardening. To honor her legacy, a beautiful Rose of Sharon was planted on our campus to remind us that she will forever be with us in our hearts.

So many choose to honor their loved ones with gifts to The Carroll Center for the Blind. A special thank you to the friends & families of the following individuals. Together you raised over $37,000, and had a significant impact on the programs for people of all ages and all stages of vision loss. We are grateful.

Kusum Agarwal  Richard Connors  Rose Hunt  Naomi Mahlowitz
William Albin  Miriam Corrigan  Doris Hyman  Jack McCarthy
Almon Allard  Robert Deziel  Helen Isabella  Mary McManus
Jimmy Anzalone  Patrick Fettuccia  Ilse Hartman Jaffe  Fernand Medeiros
Carmela Barrile  Robert Gildea  Thomas Lamb  Mary Mingo
Frederick Benjamin  Linda Glovin  Richard Land  Rhoda Nissenbaum
Michael Brody  Audrey Goldberg  Joseph Lazaro  Rita Padova
James Cifrino, Sr.  Patricia Stata Helfrich  Thomas Linsenmayer  Jan Pecorari
                    John Hornick  Betty Lynch  Anders Pederson
                    Richard Petrie  Timothy Pierce
                    Sylvia Riley  Paul Rogers
                    Julia Saner  Ronald Schacht
                    Paul Stephenson
The 8th Annual Walk for INDEPENDENCE was celebrated virtually this year on Sunday, June 28th, 2020 with a live Zoom event. Throughout the month of June, individuals from all over the world participated virtually by walking, running, biking — all in support of our mission. Our celebration was both livestreamed on Facebook and Zoom and hosted by Gregory J. Donnelly, our President and CEO. We were joined by some very special guests including our client Paige Drury to perform the National Anthem, WCVB Channel 5 Anchor and celebrity guest Antoinette Antonio, and Carroll Center alumni Sheryl Erwin. Although we were not able to walk our normal route in Newton, MA this year, we still found a way to #WalkTogether. We’re beyond proud to share that our first virtual Walk was a success, and together, we raised over $142,000 for critical blindness support services. We hope to see you next year for the 9th annual Walk for INDEPENDENCE so stay tuned for more details to come!
Our Generous Sponsors

**Leader of the Pack:**
Adaptive Sports New England Inc.

**Best in Show:**
Tufts Health Plan
Wise Construction

**Top Dog:**
Arthur J. Gallagher
Eastern Bank
Lexington Lions Club
Dr. David McGrath
Mutual of America
Waltham Lions Club
Wellesley Bank

**Companion Dog:**
Cambridge Savings Bank
Century Bank
EBSCO
Hammond Real Estate
Hanscom Federal Credit Union
Harvard Pilgrim Health Care
MIS Alliance
Village Bank

**My Best Friend:**
BlumShapiro
Boston Realty Advisors
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**Community Partners:**
Blue Cross Blue Shield of MA

**Television Media Sponsor:**
WCVB Channel 5

**Radio Media Sponsor:**
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**Fast Facts**

100% BOARD MEMBER PARTICIPATION

30 TOTAL WALK SPONSORS
Honor Roll of Donors

$50,000 - $1,000,000
Anonymous
Cummings Foundation
Flora Nichols Beggs Trust
Sara Elizabeth O’Brien Trust

$25,000 - $49,999
Anonymous
George P. Bishop Foundation
Flatley Foundation
Hamilton Company Charitable Foundation
Liberty Mutual Foundation
Nicholas B. Ottaway Foundation
The Peabody Foundation
PLAN of Massachusetts and Rhode Island
The Progin Foundation
Reader’s Digest Partners for Sight Foundation
Estate of Theresa M. Sabean

$10,000 - $24,999
Rae and Aaron Alberts Foundation
Arthur Murray Dance Centers
Nancy R. Beck Revocable Trust
J. Walton Bissell Foundation, Inc.
Boston Center for Blind Children
John W. Boynton Fund
Henry Brooks, Sr. Trust
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DCU for Kids
Estate of William F. Gallagher

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Estate of Katharine Viets Loewe
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Henry E. Niles Foundation
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Martha Steele and Robert Stymeist
Tufts Health Plan Foundation
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Yvonne Bauduin
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Catholic Health Foundation of Greater Boston
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Marion L. Decrow Memorial Foundation
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John J. and Joanne McCarthy
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Horace Moses Foundation
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Peter and Rachel Rosenbaum
Darin and Debbie SamaraWeera
Gladys M. Stevens Irrevocable Trust
Louis Tuzzolo
Michael & Vincenza Vinciullo Charitable Foundation Trust
Holyoke and Joanne Whitney
Wise Construction
Nancy Wolff

$2,500 - $4,999
Anonymous
Arthur J. Gallagher & Company
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Jeffrey S. Dover and Tania J. Phillips
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James and Carmen Kelley
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Madelyn E. Lendall Trust
Lions Club of Lexington
Raymond and Susan Lynds
Dr. David McGrath
Mutual of America
Joseph Perini Memorial Foundation
People’s United Community Foundation
Harry and Estelle Sandler Trust
Alan Spiro
Bradley Steele and Ruth Gjessing
Timothy and Victoria Steele
Lions Club of Waltham
Wellesley Bank Charitable Foundation

$1,000 - $2,499
Anonymous
Mark Bodie
Boston Evening Clinic Foundation
Margot Brickelmaier
Cambridge Savings Bank
Lawrence Cameron
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Century Bank & Trust Company
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EBSCO Information Services
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Joseph Flynn
Mollie Baldwin Foley Charitable Trust
Kenneth and Marjorie Goldberg Family Foundation
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Hanscom Federal Credit Union
Harvard Pilgrim Healthcare
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Constance Jones Charitable Remainder Trust
Michael and Deborah Kalayanides
Robert Kashtan
Richard A. Kizik
Richard and Janine Kizik
Michael and Alice Kroll
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Albert Lamonica
Ryck and Jennifer Lent
Gary and Kathryn Livingston
Ilse Lohrer
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Merry Trujillo
The Village Bank
Michael and Marilyn Winer
Milton and Pamela Yanofsky
Theresa Youssef

$500 - $999
Anonymous
Elizabeth Adams
Can Akyuz
Paul and Annette Alphen
Lions Club of Ashland
Association of MA Educators of Students with Visual Impairments
Lions Club of Athol
Rajat Babbar
Howard Berke
Rosemary Binda
BlumShapiro
Boston Realty Advisors
Robert W. Buck
Lynton and Alicia Cahill-Watts
Nancy L. Cain
Manuel and Stephanie Chrobak
Jim and Nancy Coghlin
Contemporary Telephone
William Coughlin
Jon and Ann-Kristin Cowen
Kate Sullivan D’Eramo and Italo D’Eramo
$500 - $999 (Continued)

Andre and Marilyn Danesh
Mary Ellen Davey
Di Pesa & Company
Paul and Ruth Donahue
Mary Dummer
Enterprise Bank
Joseph and Rae Gann Charitable Foundation
Edward Goldberg
Henry Goldman and Susan Opdyke
Adele Grossi
Guide Dogs of America
Michael Gumowitz
Jed and Jennifer Hall
Stella Hammond
Brian Hare and Julie Nardone
Jacqueline Harrington
Jeffrey Harris
Jacqueline Haslett
Angela Haynes
Estate of Ann J. Hennessey

Natalie Johnson
Gerald and Kathleen Kennealey
Harriett Krupp
Kushner & Marano, P.C.
Dolores Lembe
Thomas and Patty Leoboldt
Lions Club of Leominster
Elisabeth Luick
James Maddox
Brian and Sandra Maloney
Kathleen Maloney
Dennis and Beth McCoy
Lions Club of Milford
McSweeney & Ricci Insurance
William E. Moriarty
Newton Lodge Of Elks #1327
Pawtucket Federal Credit Union
Douglas and Andrea Plotkin
Mark Porter
George and Mary Power
Stephen Jaffe and Janice Pressley-Jaffe
Stanley Ragalevsky and Emily Sutliff Ragalevsky

Albert and Lois Rand
Rave Mobile Safety
Lions Club of Reading
Beverly Rogers
Candace Roper
David Rosen
Dina and Steve Rosenbaum
Ali J. Satvat
Susan and Brian Schanning
Timothy and Jenise Selway
Doug and Kris Shepherd
Ellen Siegel
Mary Louise Stebbins
Lions Club of Stow
Margaret Sullivan
Maureen Sullivan
Brenda Tanger
June Upton
Ross Walker
Robert Webster
Bill and Mary Jane West-Eberhard
### Silent Auction and In-Kind Support

<table>
<thead>
<tr>
<th>Donor Name</th>
<th>Organization Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joanne Aliber</td>
<td>Arrow Paper Corporation</td>
</tr>
<tr>
<td>Boston Celtics Shamrock Foundation</td>
<td>Boston Crawling</td>
</tr>
<tr>
<td>Cabot’s Ice Cream &amp; Restaurant</td>
<td>Coolidge Corner Theatre Foundation</td>
</tr>
<tr>
<td>Core Power Yoga</td>
<td>Daniel Doke Fine Art Portraits</td>
</tr>
<tr>
<td>David Covell</td>
<td>El Pelon Taqueria</td>
</tr>
<tr>
<td>Jonathan Gale</td>
<td>Angela Haynes</td>
</tr>
<tr>
<td>Clif Hirtle</td>
<td>Institute of Contemporary Art</td>
</tr>
<tr>
<td>Isabella Stewart Gardener Museum</td>
<td>Jillian’s Lucky Strike</td>
</tr>
<tr>
<td>Mary MacDonald</td>
<td>New England Aquarium</td>
</tr>
<tr>
<td>New Repertory Theatre</td>
<td>Not Your Average Joe’s</td>
</tr>
<tr>
<td>Old Town Trolley Tours</td>
<td>James Phalen</td>
</tr>
<tr>
<td>Roche Bros. Supermarkets</td>
<td>Salem Witch Museum</td>
</tr>
<tr>
<td>Patricia Sheridan</td>
<td>Starbucks</td>
</tr>
<tr>
<td>Wendy Stocker</td>
<td>Swan Boats</td>
</tr>
<tr>
<td>The Discovery Museum</td>
<td>The Preservation Society of Newport County</td>
</tr>
<tr>
<td>The Sports Museum</td>
<td>Total Wines &amp; More</td>
</tr>
<tr>
<td>Tower Hill Botanic Garden</td>
<td>Warby Parker</td>
</tr>
<tr>
<td>Charlie Warren</td>
<td>XV Beacon Hotel</td>
</tr>
</tbody>
</table>

### Honor Roll of Donors (continued)

Thank you to our FY20 Lions Clubs supporters. Every year, Lions Clubs across Massachusetts provide us with their unwavering support of our mission and this year was no different! Without our Lions Club partners, so many blind and visually impaired individuals would go without the services they need to live independently.

<table>
<thead>
<tr>
<th>Lions Club Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lions Club of Acton</td>
</tr>
<tr>
<td>Lions Club of Acushnet</td>
</tr>
<tr>
<td>Lions Club of Ashland</td>
</tr>
<tr>
<td>Lions Club of Athol</td>
</tr>
<tr>
<td>Lions Club of Bellingham</td>
</tr>
<tr>
<td>Lions Club of Framingham</td>
</tr>
<tr>
<td>Lions Club of Grafton</td>
</tr>
<tr>
<td>Lions Club of Hanover</td>
</tr>
<tr>
<td>Lions Club of Leominster</td>
</tr>
<tr>
<td>Lions Club of Lexington</td>
</tr>
<tr>
<td>Lions Club of Marlborough</td>
</tr>
<tr>
<td>Lions Club of Medfield</td>
</tr>
<tr>
<td>Lions Club of Medway</td>
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<tr>
<td>Lions Club of Milford</td>
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<tr>
<td>Lions Club of Millbury</td>
</tr>
<tr>
<td>Lions Club of Newburyport</td>
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<tr>
<td>Lions Club of Newton</td>
</tr>
<tr>
<td>Lions Club of Norfolk</td>
</tr>
<tr>
<td>Lions Club of Oxford</td>
</tr>
<tr>
<td>Lions Club of Randolph</td>
</tr>
<tr>
<td>Lions Club of Reading</td>
</tr>
<tr>
<td>Lions Club of Sharon</td>
</tr>
<tr>
<td>Lions Club of Shoe City</td>
</tr>
<tr>
<td>Lions Club of South Attleboro</td>
</tr>
<tr>
<td>Lions Club of Stow</td>
</tr>
<tr>
<td>Lions Club of Sturbridge</td>
</tr>
<tr>
<td>Lions Club of Waltham</td>
</tr>
<tr>
<td>Lions Club of Weymouth</td>
</tr>
<tr>
<td>Woburn Host Lions Club</td>
</tr>
<tr>
<td>Lions Club of Wyoma</td>
</tr>
</tbody>
</table>

30 DIFFERENT LIONS CLUBS CHOSE TO SUPPORT THE CARROLL CENTER FOR THE BLIND

TOGETHER THE LIONS CLUBS DONATED $13,280
## STATEMENTS OF FINANCIAL POSITION

### ASSETS:

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$ 2,282,500</td>
<td>$ 2,186,900</td>
</tr>
<tr>
<td>Investments</td>
<td>2,350,700</td>
<td>2,269,600</td>
</tr>
<tr>
<td>Property, plant, and equipment</td>
<td>3,531,900</td>
<td>3,557,500</td>
</tr>
<tr>
<td>Other assets</td>
<td>141,500</td>
<td>155,000</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$ 8,306,600</strong></td>
<td><strong>$ 8,169,000</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES AND NET ASSETS:

#### Liabilities:

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities</td>
<td>$ 505,400</td>
<td>$ 474,100</td>
</tr>
<tr>
<td>Annuity obligation</td>
<td>114,000</td>
<td>127,600</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>619,400</strong></td>
<td><strong>601,700</strong></td>
</tr>
</tbody>
</table>

#### Net assets:

**Without donor restrictions:**

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undesignated</td>
<td>$ 1,098,800</td>
<td>$ 1,001,500</td>
</tr>
<tr>
<td>Net investment in plant</td>
<td>3,531,800</td>
<td>3,556,900</td>
</tr>
<tr>
<td>Designated by the Board for operating reserves</td>
<td>1,395,000</td>
<td>-</td>
</tr>
<tr>
<td>Designated by the Board for endowment</td>
<td>273,800</td>
<td>1,587,600</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>6,299,400</strong></td>
<td><strong>6,146,000</strong></td>
</tr>
</tbody>
</table>

**With donor restrictions:**

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perpetual in nature</td>
<td>681,900</td>
<td>681,900</td>
</tr>
<tr>
<td>Purpose restricted</td>
<td>418,800</td>
<td>383,000</td>
</tr>
<tr>
<td>Time restricted</td>
<td>287,100</td>
<td>356,400</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>1,387,800</strong></td>
<td><strong>1,421,300</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$ 8,306,600</strong></td>
<td><strong>$ 8,169,000</strong></td>
</tr>
</tbody>
</table>

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

### REVENUES:

<table>
<thead>
<tr>
<th></th>
<th>For the Year Ended June 30, 2020</th>
<th>For the Year Ended June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$ 4,258,100</td>
<td>$ 4,746,500</td>
</tr>
<tr>
<td>Contributions, events, and bequests</td>
<td>2,450,500</td>
<td>2,365,000</td>
</tr>
<tr>
<td>Investment and other</td>
<td>77,700</td>
<td>159,700</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>6,786,300</strong></td>
<td><strong>7,271,200</strong></td>
</tr>
</tbody>
</table>

### EXPENSES:

<table>
<thead>
<tr>
<th></th>
<th>For the Year Ended June 30, 2020</th>
<th>For the Year Ended June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>4,975,100</td>
<td>5,111,900</td>
</tr>
<tr>
<td>General and administrative</td>
<td>1,207,000</td>
<td>1,229,400</td>
</tr>
<tr>
<td>Fundraising</td>
<td>484,200</td>
<td>525,800</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>6,666,300</strong></td>
<td><strong>6,867,100</strong></td>
</tr>
</tbody>
</table>

### Change in Net Assets

<table>
<thead>
<tr>
<th></th>
<th>For the Year Ended June 30, 2020</th>
<th>For the Year Ended June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td><strong>120,000</strong></td>
<td><strong>404,100</strong></td>
</tr>
<tr>
<td>Net Assets - Beginning of Year</td>
<td>7,567,300</td>
<td>7,163,200</td>
</tr>
<tr>
<td><strong>Net Assets - End of Year</strong></td>
<td><strong>$ 7,687,300</strong></td>
<td><strong>$ 7,567,300</strong></td>
</tr>
</tbody>
</table>

2020 ANNUAL REPORT
Leadership

BOARD OF DIRECTORS

CAROL A. COVELL, R.N., M.S.
STEPHEN E. BUTLER
PETER CHINETTI
JON COWEN
RICHARD W. CURTIS
KATE SULLIVAN D’ERAMO
SCOTT FAUST, ESQ.

JESSICA FEWKES
STEPHEN J. HINES, ESQ.
UMESH A. KURPAD
JEFF LURIE
ANTOINE JUNIOR MELAY, MBA
JOHN J. MCCARTHY, ESQ.
ARTHUR O’NEILL

CARL Q. RICHARDSON, III
TARANEH SATVAT
JOHN SCHWARTZ, PH.D.
MARtha STEELE
MARYANN SULLIVAN
ROSELLen SULLIVAN

MANAGEMENT TEAM

GREGORY J. DONNELLY
President and CEO

EDWARD MOLLER, C.P.A.
Chief Financial Officer

DINA ROSENBAUM
Chief Program Officer

ANGELA HAYNES
Director of Development

NANCY SHARON
Director of Education and Community Services

JENNIFER HARNISH, PH.D.
Director of Rehabilitation Services

ROBERT MCGILLIVRAY
Director of Low Vision Services

CARRIE BRASIER
Director of Accessible Instructional Materials Library

KATHY FELT
Director of Admissions

JOANNE KENNEDY
Human Resources Manager

JASON LAFFER
Marketing and Communications Manager

BRUCE HOWELL
Accessibility Services Manager

MARK EWING
Property Manager

ROGER GOGUEN
Information Systems Technologist

TRUSTEES

MARIE CHALMERS
DAVID A. CIFRINO, ESQ.
ANNE COVERT
MARIO DICARLO
PAUL DONAHUE, SR.
SHEILA DUNN-MCNEIL
HENRY T. GOLDMAN, ESQ.
J. EDWARD HALL
LAWRENCE HEIMLICH
THOMAS HINES, M.D.
CHRISTOPHER KAUDERS
MARY KINANE
RYCK LENT
DAVID MCCARTHY
PAUL MCMAHON
LOTFI B. MERIBET, O.D., PH.D., MPH
JANET PERRY
JOE PRESTEJOHN
JOSEPH RIZZO, M.D.
RACHEL ROSENBAUM
KAREN ROSS, PH.D
ROBERT SANDERS, CFA, CPA
EMRE SARBAK
DEAN VASILE
ROBERT WILES
TERESA WILES
Ways To Give

The Carroll Center for the Blind provides over 5,000 services a year to people of ALL ages and ALL stages of vision loss. No matter how you choose to show your support, it has a direct impact on our clients. A list of common ways to give back are below.

DONATE
In order to provide programming for people of all ages and all stages of vision loss, The Carroll Center for the Blind relies on the support and kindness from individuals, corporations, small businesses, and public and private foundations. Your support of the rehabilitative work we do will help us transform lives. Donations can be made online at www.carroll.org/donate or by mailing a check.

MATCHING GIFTS
Many companies will provide a cash match for employee donations of money or volunteer time. Please check with your company or through the matching gift search at Double the Donations to learn more about your company policy.

LEGACY GIVING, ESTATE, AND CHARITABLE GIFT PLANNING
Deciding to give back to The Carroll Center for the Blind through your will or estate plans will make a significant future impact for those of all ages and stages of vision loss. We accept a variety of types of planned gifts. You can include The Carroll Center for the Blind in your estate plan — through a Will, Trust, Life Insurance Policy, IRA, etc. — or make a life income gift, such as a Charitable Gift Annuity. Contact the development office for more information.

INVESTMENT GIFTS
One method of supporting The Carroll Center for the Blind is to give the gift of appreciated investments such as stocks, bonds, or mutual funds. You can choose to take tax advantages by donating these assets to The Carroll Center for the Blind.

If you have any questions or ideas on how you would like to give back, please contact Angela Haynes, Director of Development at 617-969-6200 x213 or through email development@carroll.org

Volunteers

Volunteers play a crucial role at The Carroll Center for the Blind. We welcome volunteers who would like to work directly with clients as well as those who prefer to help with administrative or facilities work. Volunteers must be at least 16 years of age, agree to a CORI check, and attend an orientation session before participating in Carroll Center activities.

If you are interested in volunteering please contact Angelina Todaro at angelina.todaro@carroll.org.

A special thank you to our volunteers from Boston College, Deloitte, Belmont Hill School, Courageous Sailing, Tufts Health, ProQR Therapeutics, Liberty Mutual, and Biogen!
The Carroll Center for the Blind empowers those who are blind or visually impaired to achieve independence and to lead a fulfilling life.

THANK YOU TO ALL STAFF, CLIENTS, AND FAMILY WHO HELPED TO MAKE THIS REPORT THROUGH SHARED CONTENT AND EXPERIENCES.

THE FY20 ANNUAL REPORT IS PRODUCED BY THE DEVELOPMENT OFFICE.
Gregory J Donnelly, President & CEO
Angela M Haynes, Director of Development
Beth Duffy, Grants and Foundations Specialist
Molly Shepherd, Development Associate
Courtney Graham, Annual Fund and Events Coordinator
Jason Laffer, Marketing and Communications Manager and Contributing Photographer
Chiarella Design, Designer and Printer
Tony Rinaldo Photography, Contributing Photographer