

SERVING ALL AGES AND ALL STAGES OF VISION LOSS



# ANNUAL REPORT

FISCAL YEAR 2019: JULY 1, 2018 - JUNE 30, 2019



**The Carroll Center**  

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FOR THE BLIND





## **The Carroll Center**

FOR THE BLIND

### **OUR MISSION**

The Carroll Center for the Blind empowers those who are blind and visually impaired to achieve independence and to lead a fulfilling life.





# A Note From Our Leadership

Dear Friends,

At The Carroll Center for the Blind, we are dedicated to providing life-changing services to people of all ages and all stages of vision loss. We empower them to achieve independence and lead fulfilling lives. Over the past year, our team grew stronger, our supporters raised the bar with their generosity, and we delivered more critical vision rehabilitation services than ever before. Our wide-ranging vision rehabilitation services allow people who have recently lost vision, are blind, or have low vision to continue to maintain their accustomed quality of life.

This year has been full of inspiring mission moments and impactful change.

While this marks our 83rd year of providing traditional blindness-related services, it has also been another year of tremendous innovation and advancement. The Carroll Center championed efforts to break down barriers in the workplace and we expanded our employment partners in order to combat high unemployment rates amongst the blind. We achieved a 100% success rate with our new pilot General Education Degree (G.E.D.) program to increase access to higher education and employment opportunities. We continued to grow our school-aged educational services in Western Massachusetts and New Hampshire to address the needs of children and youth living in rural areas as well as community orientation and mobility services for all ages.

In tandem with The Carroll Center's employment-focused initiatives, we grew in other areas as well to support our "ALL Ages and ALL Stages" aim. We formed a partnership with Easter Seals New Hampshire, launching a new joint program supporting parents with visually impaired newborns. We served a record number of children and youth in our summer program. We successfully promoted the need for increased state funding for blindness services to benefit social rehabilitation clients in Massachusetts, largely including senior populations. Additionally, we presented resourceful low vision workshops and vision evaluations for the aging population in their local communities.

We hope that you will be inspired as you read about the milestones you helped our clients and our organization achieve this year.

We look forward to working with you again this year to help those with vision loss and blindness gain the important skills that they need to lead fulfilling and productive lives. Thank you.

Sincerely,



**GREGORY J. DONNELLY**  
President and CEO



**CAROL A. COVELL**  
Chair, Board of Directors



**Carol A. Covell**



**Gregory J. Donnelly**

ON THE COVER: FORMER CLIENT FOUAD BOUMJAHED NAVIGATING A CROSSWALK SAFELY WITH A CANE ON HIS WAY TO WORK.

# Year Highlights



## AUGUST 15, 2018 Summer Program Talent Show

Music. Comedy. Arts.  
Our summer program  
students really know how  
to put on a show!

## SEPTEMBER 27, 2018 Fall Reception

During a magical night of learning, inspiration, and fun at our Fall Reception, socially responsible attendees from a variety of organizations discovered the importance of our services and connecting those in need for individualized care.

## OCTOBER 15, 2018 Bill Cummings Book Signing

Books in hand, a crowd packed full of clients, alumni, family, and friends filled our campus to hear the outstanding success story of Cummings Properties and Cummings Foundation founder Bill Cummings.



## OCTOBER 17, 2018 8th Annual Job Fair for Individuals with Visual Impairments

Co-sponsored by The Carroll Center for the Blind, this annual event connects employers from dozens of respected nonprofits and businesses to an untapped pool of candidates: those who are blind or visually impaired.



## OCTOBER 28, 2018 Woburn Host Lions Club Parade

A few days before Halloween, an electric team of The Carroll Center for the Blind family, friends, and alumni enjoyed the opportunity to walk in the Woburn Host Lions Club's Annual Halloween Parade to help raise awareness about blindness.

## NOVEMBER 11, 2018 Assistive Technology Fair

Free and open to consumers, families, friends, and professionals, the Assistive Technology Fair is an annual opportunity to try out the latest products and technology for individuals who are visually impaired.

## JANUARY 8, 2019 Blindfold Games Collaboration

Early in the new year, both our education services staff and students had an opportunity to sit down with developers from Blindfold Games; a company that creates audio games for the visually impaired on the iPhone, iPad and other tablets.



## JANUARY 9, 2019 CCB's Got Talent

In January, our residential clients hosted the first ever Carroll Center Open Mic Night.



## JANUARY 25, 2019 Arthur Murray Teach-a-thon

At the 10th annual Teach-A-Thon for Charity, four local Arthur Murray Dance Centers held nonstop dance instruction from noon to midnight to support The Carroll Center for the Blind and two other charities.



## MARCH 9, 2019 Braille Challenge

Held annually at The Carroll Center, this day is dedicated to students who desire to compete in the Braille Challenge. Two of our students, Hannah G. and Kelly C., advanced to the national event in California!



## MARCH 19, 2019 B.L.I.N.D. Event

Blind Legislative Informational Networking Day (B.L.I.N.D.) is an important day of advocacy of blindness services for Massachusetts consumers.

## MARCH 20, 2019 Koolulam Interactive Concert

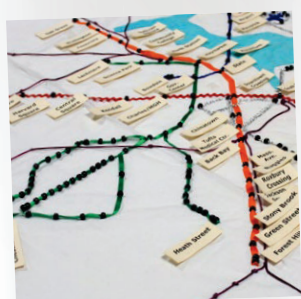
International sensation Koolulam – an Israeli-based social-musical initiative aimed at strengthening the fabric of society – visited The Carroll Center to give our clients and community a taste of the dynamic musical experience for which they're renowned for in Israel.

## MARCH 28, 2019 Author Spotlight: Alison Taylor

Alison Taylor, mother of 2009 Carroll Center alumni Neil Taylor, read from her and her son's memoir, *The Life We Got: Losing Sight and Gaining Vision*.

## MARCH 29, 2019 MBTA Visit

Being able to navigate safely from point A to point B takes practice. In March, blind and visually impaired clients had a chance to learn about the various MBTA transportation options as part of our safe travel training.



## APRIL 9, 2019 Temple Emanuel Interfaith Seder

Students from Temple Emanuel of Newton's Makor class came to The Carroll Center for the Blind to teach our residential clients about Passover.



## APRIL 28, 2019 Walk for INDEPENDENCE

The 7th Annual Walk for INDEPENDENCE took place at The Carroll Center for the Blind on Sunday, April 28th, 2019. We're beyond proud to share that with our kind sponsors and friends we raised over \$170,000 to support critical life skills for the blind and visually impaired.



## MAY 9, 2019 Waltham Lions Carnival

The Carroll Center received VIP treatment at the Waltham Lions Club Family Carnival where our clients got to enjoy the rides and games before the general public. Thank you to the Waltham Lions Club for this day of fun!



## JUNE 6, 2019 Carroll Society Awards

Each year, The Carroll Center for the Blind and the Massachusetts Commission for the Blind recognize outstanding employees who are visually impaired through the Annual Carroll Society Awards Ceremony. Recognized this year: Carla Burke for the work she has done as the Assistive Technology Coordinator at Brooks Free Library, Kate Katulak (Assistant Director of College Success at Perkins School for the Blind), Daniela Depina (IL Advocate at the Boston Center for Independent Living), and Pauline Dowell (Administrative Assistant II Dept: Human Resources at MIT).





# Independence in the Workplace

The Carroll Center is committed to helping those with vision loss gain the independence that having a job affords you. We are inspired by the vocational successes of our clients. You make these stories – as well as so many others – possible.



## CURRENT INTERNSHIP PARTNERS

Cambridge Health Alliance

Charles Webster Potter Place Clubhouse

Community Servings

Community Work Services

Cradles to Crayons

CVS

Disability Policy Consortium

Gore Place

Harvard School of Dental Medicine

Harvard University Assistive  
Technology Center

Historic Newton

IB Express/IbSupply.com

IBM

Kronos

Lasell Village

Marshalls

Memorial Spaulding Elementary School

National Braille Press

Newton Senior Center

Newton-Wellesley Hospital

North Hill Retirement Community

Olin College of Engineering

Our Space Our Place

Pine Village Preschool

Presentation Rehabilitation and  
Skilled Care Center

Roman Music Therapy

State Street Corporation

T.J. Maxx

Tufts Health Plan

YMCA International Learning  
Center - Boston



# Alumni Profiles

## Andrew Doumith

At 25 years old, Andrew Doumith already had a successful career working at his family's 2nd generation business, Antigua Computer Technology (ACT). He had graduated from Temple University with a degree in Management Information Systems and had completed his Master of Engineering from Lehigh University before moving back home to the island of Antigua. Once home, he took on the role of Business Development and Marketing Manager. He was passionate about the work he was doing but was concerned for his future due to the fact he had low vision caused by optic nerve atrophy. Andrew shared, "I clearly recall sitting in my brother's car in tears. I was overwhelmed by the looming hardships my vision might create in my personal and professional life..."

Andrew Doumith joined The Carroll Center family in February of 2019 after he was unable to find the low vision services he needed to thrive in his home country of Antigua. Andrew received life skills training through our Independent Living Program that helped in his personal life, but he was determined to use the skills he learned at The Carroll Center in his professional life as well. Almost every free period Andrew had during his 14-week program was spent in the Technology Center on our Newton, MA campus learning how to navigate and master Microsoft Excel, PowerPoint, and various other programs that are used in the office. Additionally, Andrew was interested in honing his presentation skills and knew that some of the blind and visually impaired staff at The Carroll Center could help him out. He learned about "echoing" presentations, which is using screen readers to read the presentation through earphones as he presents. Since returning to work, he has already used this technique a few times in presentations he's given.

Aside from the techniques listed, Andrew uses his white cane travel skills in the office mostly as an indicator to others that he has low vision. He's determined to keep practicing the skills he's learned at The Carroll Center so that they stay fresh at home, at work, and in the community. Andrew is not only optimistic for his professional future, but he has a new side passion: he wants to work in the nonprofit space to bring similar services to what he received at The Carroll Center to his home country. "During my journey of self-discovery, I truly identified my ultimate purpose: to inspire those with disabilities to feel empowered and find value in their disabilities, and to inspire society to see value in inclusion."



"During my journey of self-discovery, I truly identified my ultimate purpose: to inspire those with disabilities..."

Andrew Doumith



# Alumni Profiles



## Morgayne Mulkern

Success in the workplace – and in life – doesn't just happen. It takes years of hard work and preparation. For Morgayne Mulkern, her path to success began in the 2nd grade when she was introduced to The Carroll Center. Morgayne has Leber Congenital Amaurosis, an inherited retinal degenerative disease characterized by severe loss of vision. After her initial introduction to The Carroll Center, she would go on to compete in the national Braille Challenge competition 4 times, receive services that would help her thrive in middle/high school, graduate from college and law school, and, ultimately, be successful in her career. Morgayne, who is now 26, works in the office for Office of Fair Housing and Equity at Boston City Hall.

Morgayne credits her overall success to the solid foundation she developed through a complete range of services she received in her younger years. Apart from the Braille Challenge, Morgayne received orientation and mobility training, technology training, and tutoring in specific subjects, and she also participated in a range of outreach activities such as CarrollKids/CarrollTeens, babysitting classes, and surfing expeditions. "The Carroll Center helped me identify the tools I needed to succeed and then taught me how to use them."

Some of these "tools" are actual assistive devices that Morgayne uses every day at her job at City Hall. Coworkers have noted that her desk is always so full of devices and often ask her what each one does. She uses a braille note, a braille, a braille display, and JAWS, among others. Technology specifically has been crucial to her independence at work and has allowed her to lead projects which she has found empowering. "It takes years for people to learn these programs..." but Morgayne was able to get a head start from The Carroll Center.

Her position at City Hall is for a cause close to her heart; as someone who works on cases of alleged discrimination in housing, Morgayne can fight for those who may not have many opportunities in life. On weekends, Morgayne has a second job as a dorm supervisor at the place where it all began – The Carroll Center. She's proud to not only have received services from, but also work for an organization that is participating in some of the same challenges against discrimination as she is at her full-time position.

"The Carroll Center helped me identify the tools I needed to succeed and then taught me how to use them."

Morgayne Mulkern



# Alumni Profiles

## Aaron Rawley

With a lifelong love of history, Aaron Rawley knew exactly what kind of internship experience he wanted to have when he signed up for The Carroll Center's Real World of Work program. Among other internships at local historic and art organizations, Aaron was placed at Gore Place in Waltham, MA doing research and working on the overall accessibility of the historic mansion. Aaron, who is 24 years old, has low vision due to retinopathy of prematurity. He has a Bachelor's degree in History from the University of Massachusetts Dartmouth.

As the Volunteer Coordinator at Gore Place, Aaron has a multitude of responsibilities. He ensures that every event at the mansion is staffed adequately with volunteers, tracks volunteer hours, and gives tours to excited visitors. During the Gore Place's biggest event, the Sheepshearing Festival, Aaron manages a staff of over 70 volunteers to guarantee a safe and organized experience for the 5,000 to 10,000 attendees.

In late 2018, Gore Place participated in the Massachusetts Cultural Council's Universal Participation (UP) program to create an overall accessibility plan so that visitors of all abilities would be able to enjoy the historic mansion. Aaron is managing the project and the first phase of the project should be completed in the summer of 2020. Modifications to be made include a live video feed of the upstairs floors for those with limited mobility and the covering of elaborate floor vents, among others. Currently, tours add different sensory experiences through the audio of snooker balls clinking together in the Billiards Room and Beethoven playing in the Oval Withdrawing Room, and the smells of bacon cooking in the kitchen and pipe tobacco in the men's sitting room. In addition, they offer a multitude of opportunities to touch common materials used in the period.

It has all come full circle for Aaron as he is now giving back to the community that introduced him to his current position by supervising an intern from The Carroll Center's EyeWork program. His intern helps with accessibility and research just like he did when he was back in high school. The skills Aaron learned at The Carroll Center – through his internship and other services he received – gave him the tools to be independent and made him strive to be a mentor for future Carroll Center interns.



“The staff and other participants in my program created a community of friends that I am still connected with today.”

Aaron Rawley

# Programs

## PROGRAMS:

## THIS YEAR:



**COMMUNITY SERVICES:** Community-based instructors teach safe travel skills to individuals of all ages in their homes, communities, jobsites, and on public transportation and college campuses.

- We served **565** individuals
- Provided **5,632** hours of instruction
- Distributed **254** white canes
- Instructors traveled **70,249** miles to reach clients across the states of MA and NH



**TECHNOLOGY TRAINING:** Our technology programs include a full spectrum of instruction – from novice to expert – to help prepare people who are blind or visually impaired – including children, working-aged adults, and seniors – to use technology proficiently.

- We served **66** individual clients
- Our client's ages ranged from **16 to 90**



**EDUCATION SERVICES:** The Carroll Center for the Blind offers a multitude of direct and consultative services for children and teens who are blind or have low vision that attend public or private school. Our education specialists work to ensure that every developmental and educational milestone is met. A variety of special programs are also offered throughout the year to enhance students' school experiences in skill areas of the Expanded Core Curriculum.

- We served **308** children and teens
- Provided **9,266** service hours
- Our teachers and instructors traveled **99,782** miles
- Our Accessible Instructional Materials Library provided **1,791** students with **6,163** accessible materials



**LOW VISION SERVICES:** Low Vision Therapists provide outpatient assessments and training to support the use of remaining vision with magnification, lighting, and distance-viewing devices. These services take place at our campus, the individual's home, in their community, or at their school or workplace.

The Carroll Store provides low vision products, adaptive devices, and technology for the visually impaired. Visit today!

- We served **97** individuals
- Our staff provided **15** Assistive Technology workshops
- Provided **29** Educational Presentations with **315** people in attendance
- Provided **22** Vision Professionals Training sessions with **233** people in attendance



**VISION REHABILITATION SERVICES:** Vision rehabilitation programs are designed for adults who have had a significant loss of vision. These intensive programs provide training and support to encourage the physical and emotional adjustments needed to live with blindness/low vision as well as to provide the skills needed to live and work independently.

- We served **93** individual clients
- Provided **702** weeks of service



**ACCESSIBILITY SERVICES:** With the goal of making the Internet, consumer products, websites, mobile devices and digital resources available to all persons, especially those with disabilities, the Accessibility Services team has become an established leader in the field. We deliver comprehensive accessibility solutions to organizations of all types and all industries from colleges/universities, healthcare, banking to retail, e-commerce and more.

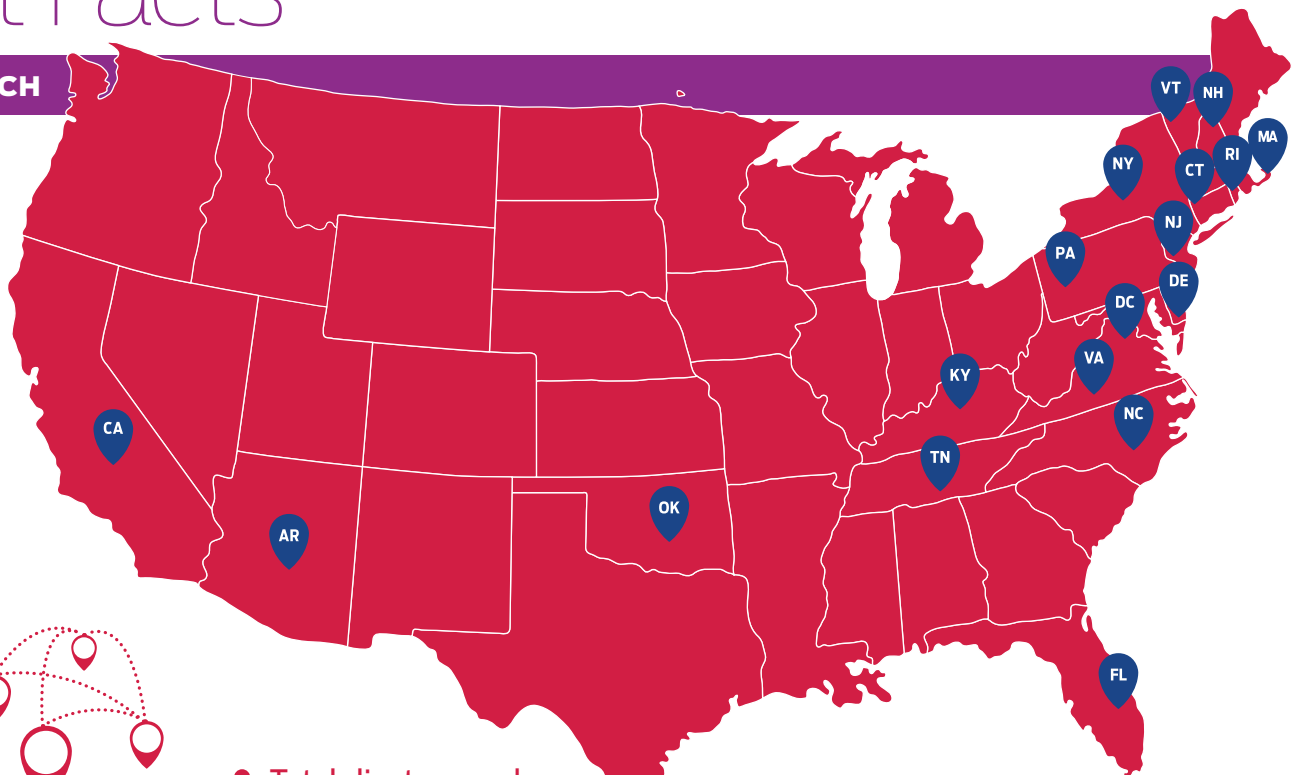
- We completed **48** digital accessibility projects for **31** clients
- Clients were located in **7** states and Canada
- Over **40%** of our digital accessibility projects in FY19 were performed for repeat clients



# Fast Facts

## OUR REACH

FY19 Clients came from across the U.S. and beyond



Total miles traveled by itinerate instructors:

170,031

Total clients served: 3,622

PANAMA ANTIGUA SWITZERLAND

## HUMAN RESOURCES

21%

BLIND/VISUALLY IMPAIRED EMPLOYEES

% of blind/visually impaired in each category:

SENIOR MANAGEMENT  
20%

MANAGEMENT TEAM  
16%

BOARD OF DIRECTORS  
11%

## SOCIAL MEDIA

f Facebook Followers

FY17: 3,456  
FY18: 3,602  
FY19: 3,944

in LinkedIn Connections

631  
682  
763

Instagram Followers

10  
155  
333

YouTube Subscribers

187  
209  
234

## FY19 MEDIA

in the news...



Albany Times Union  
The Boston Globe  
CBS Boston  
CommonWealth Magazine  
Eyes on Success (Podcast)  
Framingham Source  
MassNonprofit News

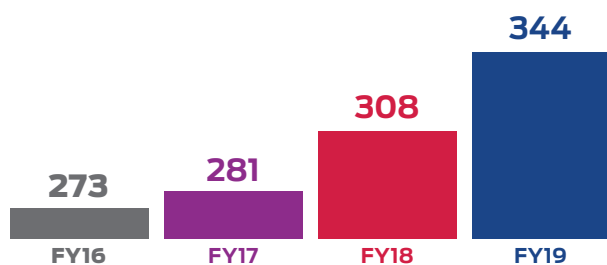
MIT News  
Newton TAB  
Pacific Standard Magazine  
Pine Tree Watch  
Taft Bulletin  
USA Today Classifieds  
Waltham News Tribune

WBUR 90.9/NPR  
WBZ Cares, Nightside with Dan Rea  
WXLO 104.5 FM  
WCVB Channel 5  
Westford Eagle

# 7th Annual Walk for INDEPENDENCE



## REGISTERED WALKERS:



## TOTAL RAISED:



The 7th Annual Walk for INDEPENDENCE, managed by DMSE Sports, took place at The Carroll Center for the Blind on Sunday, April 28th, 2019 and was emceed by WCVB Channel 5's Ted Reinstein, Reporter/Producer, Chronicle. The event kicked off with a one- or three-mile walk around our beautiful Newton Centre neighborhood followed by a cookout, accessible games, a silent auction, raffles, and vendor tables back on our campus. All of the activities offered a unique opportunity for both sighted and visually impaired people to participate and raised awareness about blindness, vision loss, and The Carroll Center's mission. It was a banner year for the Walk for INDEPENDENCE with the highest number of participants including families, alumni, local vendors, guide dogs, and even family dogs. It truly was an event that brought the entire community together for a great cause. We're beyond proud to share that together we raised over \$170,000 for critical life skills for the blind and visually impaired. We hope to see you next year at the 8th Annual Walk for INDEPENDENCE on Sunday, April 26, 2020. You can register now at [www.carroll.org/walk](http://www.carroll.org/walk).



Events like this are not possible without incredible volunteer support. A special thank you goes out to the Woburn Host Lions Club, Waltham Lions Club, Lexington Lions Club, Newton Country Day School, Mount Alvernia High School, Delta Gamma, DMSE Sports, and our dedicated Staff, Board Members, Trustees, and Volunteers.



## Our Generous Sponsors

### **Visionary:**

Adaptive Sports New England Inc.

### **Best in Show:**

Bausch Foundation  
Tufts Health Plan

### **Top Dog:**

Arthur J. Gallagher  
Cox Engineering  
Dr. David McGrath  
Eastern Bank  
Lexington Lions Club  
MIS Alliance  
Newton-Wellesley Hospital  
Wellesley Bank Charitable Foundation

### **Companion Dog:**

ADK Group  
Burgin Platner and Company, LLC  
Cambridge Savings Bank  
Century Bank  
Delphi Construction  
FM Generator  
Guide Dogs of America  
Hanscom Federal Credit Union  
Harvard Pilgrim Healthcare  
Kushner & Marano, PC.  
Lions Club of Pepperell  
Lions Club of Waltham  
Mad\*Pow Media Solutions, LLC  
Massachusetts Eye and Ear  
Mutual of America  
Open Access Technologies  
Rosenberg, Freedman & Lee  
Schlesinger and Buchbinder, LLP  
The Village Bank  
Woburn Host Lions Club

### **My Best Friend:**

Ball Consulting  
Blue Cross Blue Shield of MA  
BlumShapiro  
Brookline Bank  
Community Telephone  
Contemporary Telephone  
Di Pesa & Company, CPA's  
EBSCO Information Services  
Examity  
McSweeney & Ricci  
New Coat Painting  
Newton Lodge of Elks  
Pawtucket Federal Credit Union  
Rave Mobile Safety  
Reimbursement Specialists, Inc.  
Rockland Trust  
Weston Veterinary Clinic

### **Community Partners:**

Devaney Energy  
UNUM

## Fast Facts

TOTAL  
WALK TEAMS

47

TOTAL  
WALK SPONSORS

52



# Honor Roll of Donors



## **\$50,000 - \$1,000,000**

Anonymous  
Amelia Peabody Charitable Fund  
Constance Jones Charitable  
Remainder Trust  
Cummings Foundation  
Flora Nichols Beggs Trust  
Gladys M. Stevens Irrevocable Trust  
William M. Wood Foundation

## **\$25,000 - \$49,999**

Anonymous  
George P. Bishop Foundation  
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Flatley Foundation  
Gibney Family Foundation  
Estate of Michael F. Groden  
Liberty Mutual Foundation  
Nicholas B. Ottaway Foundation  
The Peabody Foundation  
The Progin Foundation

## **\$10,000 - \$24,999**

Rae and Aaron Alberts Foundation at  
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Chris and Jill Babcock  
J. Walton Bissell Foundation, Inc.  
Boston Evening Clinic Foundation  
Henry Brooks, Sr. Trust  
Catholic Health Foundation of  
Greater Boston  
Aaron H. Cole Trust  
Constance O. Putnam Foundation  
Anne S. Covert



# Honor Roll of Donors (continued)

DCU for Kids  
Devonshire Foundation, Inc.  
Estate of Ernest J. Golden  
Hamilton Company Charitable Foundation  
John E. Heathcote and Sara E. Heathcote Charitable Trust  
Highland Street Foundation  
The Janey Fund Charitable Trust  
Massachusetts Charitable Mechanic Association  
Henry E. Niles Foundation  
George and Alice Rich Charitable Foundation  
The John J. Sacco & Edith L. Sacco Charitable Foundation  
Harvey and Mary Wolfman

## **\$5,000 - \$9,999**

Adelaide Breed Bayrd Foundation  
Americo Francisco Fund  
Arthur Murray Dance Centers  
Frederick A. Bailey Trust  
The Bausch Foundation  
Boston Bruins Foundation  
Donald S. Brecher, Janitronics  
Lawrence Cameron  
Carroll and Raymond Charette  
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Scott and Joanne Faust  
Estate of William F. Gallagher  
Marcel P. Gaudreau P.E.  
Gordon and Llura Gund 1993 Foundation  
Daniel F. and Margaret MacAdam Loughry Charitable Foundation  
Marshall Home Fund  
John J. and Joanne McCarthy  
John C. and Eunice B. Morrison Charitable Foundation  
Horace A. Moses Foundation  
The Rhode Island Foundation

Darin and Debbie Samaraweera  
Estate of Norma E. Smith  
Tufts Health Plan Foundation  
Michael and Vincenza Vinciullo Charitable Foundation Trust  
Holyoke and Joanne Whitney  
Nancy Wolff

## **\$2,500 - \$4,999**

Anonymous  
Arthur J. Gallagher & Company  
BNY Mellon  
Carol A. Covell  
Cox Engineering Company  
Senator Cynthia and Harvey Creem  
Gregory and Kerri Donnelly  
Jeffrey S. Dover and Tania J. Phillips  
Eastern Bank Charitable Foundation  
Gene, Rosalie and Susan Goldberg Endowment Fund  
Jutta Hicks  
Bradley C. Higgins Foundation  
Stephen and Marybeth Hines  
James and Carmen Kelley



"I grew into my best self and learned to navigate life with immense self-confidence, diplomacy, courage, empowerment, hope, empathy, and passion for life."

**Andrew, FY19 Client**

# Honor Roll of Donors (continued)

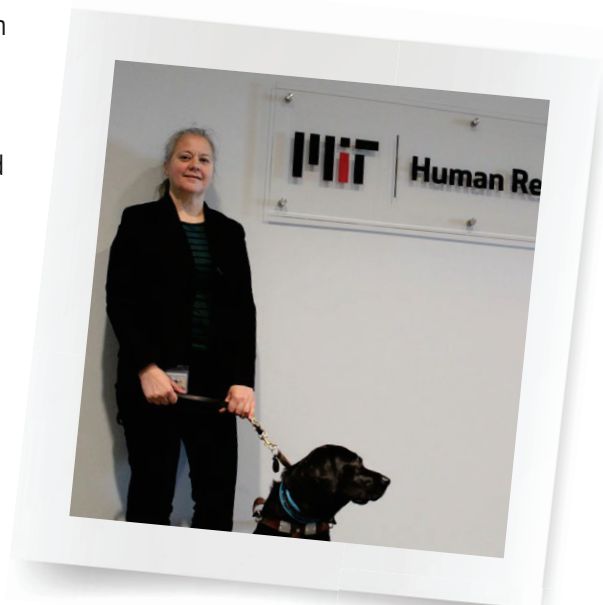
Lasell University  
 Madelyn E. Lendall Trust  
 Lions Club of Lexington  
 Ilse Lohrer  
 Raymond and Susan Lynds  
 Dr. David McGrath  
 Barbara McNeil  
 MIS Alliance  
 Newton-Wellesley Hospital  
 Joseph Perini Memorial Foundation  
 Harry and Estelle Sandler Trust  
 Martha Steele and Robert Stymeist  
 Lions Club of Waltham  
 Wellesley Bank Charitable Foundation

## **\$1,000 - \$2,499**

ADK Group  
 Agnes M. Lindsay Trust  
 Robert and Bronwen Ballou  
 William and Yvonne Bauduin  
 Sally Bernstein and Gary Sylvia  
 Mark Bodie  
 Margot Brickelmaier  
 Burgin Platner and Company, LLC  
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 Coyne Fund  
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 Ed and Patricia Christopher  
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 John T. Cooney  
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 John Curtis  
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Suzanne DiCarlo  
 Paul and Ruth Donahue  
 Lions Club of Easton  
 Alfred W. Ellis and Ruth K. Ellis  
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 Mark Ewing and Emily Williams  
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 FM Generator  
 Grover J. Cronin Memorial Foundation  
 Guide Dogs of America  
 Hanscom Federal Credit Union  
 Brian Hare and Julie Nardone  
 Harvard Pilgrim Healthcare  
 Bruce and Susan Howell  
 William Hunter  
 IBM Corporation



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 Michael and Alice Kroll  
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 Kushner & Marano, P.C.  
 Timothy J. Leahy  
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 Mad\*Pow Media Solutions, LLC  
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 Richard P. and Yasuko Mattione  
 Francis McCarthy  
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 Dennis and Beth McCoy  
 Robert and Deborah McGillivray  
 Thomas McKie  
 Francis and Clare McLaughlin  
 Michael and Beatrice Meehan  
 Mollie Baldwin Foley Charitable Trust  
 Anthony and Mary Lou Monaco  
 Robert Moore  
 Mutual of America  
 New England Independent  
 Booksellers Association

“We all become a family here.  
 We’re close together 24 hours a  
 day... that’s the key here. You get  
 to know people and their stories.”

**William, FY19 Client**



# Honor Roll of Donors (continued)

Lions Club of Newton

Lions Club of Norfolk

Stephen and Kathleen Neyman

Arthur and Joan O'Neill

Open Access Technologies

Lions Club of Pepperell

Pinewood Acres Children's Charity, Inc.

Douglas and Andrea Plotkin

Walter and Judy Rich

Joseph and Sarah Rizzo

Peter and Rachel Rosenbaum

Rosenberg, Freedman, and Lee, LLP

Paul and Sandra Saner

Schlesinger and Buchbinder, LLP

Timothy and Jenise Selway

Edward Sonn

Alan Spiro

Stadium Auto Body

Vincent and Mary Stanton

Anita Stasiowski

Maryann and Tim Sullivan

Rosellen and Jack Sullivan

The Village Bank

Michael and Marilyn Winer

Marshall and Janice Winokur

Woburn Host Lions Club

Thornton Yancey

## \$500 - \$999

Elizabeth Adams

Arlene Anderson

Regina Aries

Lions Club of Ashland

Lions Club of Athol

Ball Consulting Group

Baystate Council of The Blind

Lions Club of Belmont

Blue Cross Blue Shield of  
Massachusetts

BlumShapiro

Andrew Bonee, Sr.

Brookline Bank

Etta Byer Declaration Trust

Lynton and Alicia Cahill-Watts

Anne Campbell

Catholic Alumni Club of Boston

Mark Christenser

Manuel and Stephanie Chrobak

James P. Cifrino, Jr.

Community Phone

Contemporary Telephone

John and Beth Dahl

Estate of R. Pauline Dailey

Don Dickinson

Di Pesa & Company, CPA's

Direct Tire and Auto Service

EBSCO Information Services

Lions Club of Essex

Faye Etter

Examity

Marisa Fusco

Edward Goldberg

Henry Goldman and Susan Opdyke

Brian and Barbara Graham

Nicole Griffith

Michael Gumowitz

Jed and Jennifer Hall

Stella Hammond

Barbara Hayes

Angela Haynes

Lawrence and Arline Heimlich

Arthur Hilsinger and Barbara Jason

Clif Hirtle

Richard Hollworth

Robert and Katherine Hughes

Lions Club of Hull

Frederick and Tracey Hussey

Mary Jannino



# Honor Roll of Donors (continued)

Albert and Diane Kaneb

Joseph F. Kolb

Harris Krupp

Lions Club of Leominster

Elisabeth Luick

Jeff and Kelly Lurie

William A. Lynch Trust

Brian and Sandra Maloney

Doug and Kerry Marshall

McSweeney & Ricci Insurance

Lions Club of Milford

John Mitchell

New Coat Painting

Newton Lodge Of Elks #1327

James Oosterman

Pawtucket Federal Credit Union

Plumbers and Gasfitters Local Union 12

George and Mary Power

William Raeder

Albert and Lois Rand

Jeffrey and Abby Rand

Lions Club of Randolph

Lions Club of Reading

Rave Mobile Safety

Reimbursement Specialists, Inc.

Michael and Assunta Riordan

Rockland Trust

Paul and Beverly Rogers

Brian and Julie Romanowski

David Rosen

Ali Satvat

Taraneh Satvat

John Schwartz

Lions Club of South Attleboro

Bradley Steele and Ruth Gjessing

Lions Club of Stow

Margaret Sullivan

Miriam Sullivan

Brenda Tanger

Peter Tetrault

Ross Walker

Nancy Warren

Bill and Mary Jane West-Eberhard

Weston Veterinary Clinic

Milton and Pamela Yanofsky





# Honor Roll of Donors (continued)

## Silent Auction and In-Kind Support

Bistro 781	Homewood Suites by Hilton Needham	Richard Curtis
Boston Celtics Shamrock Foundation	Irving M. London	Rock Spot Climbing
Boston Marriott Newton	Jeannette McDonald	Serge Bhachu
Cabot's Ice Cream & Restaurant	Kayem Foods	Sheraton Needham Hotel
Cambridge School of Culinary Arts	King's Bowling	Stop & Shop
Daniel Doke Fine Art Portraits	Marquee Tree Services	Wachusett Mountain
David Covell	New England Patriots	West Suburban YMCA
Dunkin' Donuts	Charitable Foundation	Woburn Host Lions Club
Hint Water	New Repertory Theatre	XV Beacon Hotel



## Lions Club Supporters

We value all our partnerships with all the Lions Clubs – thank you to our FY19 Lions Clubs supporters.



Boston Host Lions Club  
Bridgewater Community  
Lions Club  
District 33N Lions Club  
Lions Club of Acton  
Lions Club of Acushnet  
Lions Club of Ashland  
Lions Club of Athol  
Lions Club of Barre  
Lions Club of Belmont  
Lions Club of Billerica

Lions Club of Bridgewater  
Academy  
Lions Club of Chatham -  
Nauset  
Lions Club of Dunstable-  
Tyngsboro  
Lions Club of Easton  
Lions Club of Essex  
Lions Club of Framingham  
Lions Club of Grafton  
Lions Club of Hanover  
Lions Club of Hull

Lions Club of Leominster  
Lions Club of Lexington  
Lions Club of Lowell  
Lions Club of Marlborough  
Lions Club of Medfield  
Lions Club of Medway  
Lions Club of Milford  
Lions Club of Newton  
Lions Club of Norfolk  
Lions Club of Pepperell  
Lions Club of Quincy  
Lions Club of Randolph

Lions Club of Reading  
Lions Club of Sharon  
Lions Club of South Attleboro  
Lions Club of Stow  
Lions Club of Sturbridge  
Lions Club of Walpole  
Lions Club of Waltham  
Lions Club of Westminster  
Lions Club of Winchendon  
Lions Club of Woburn  
Middlesex  
Woburn Host Lions Club

**42** DIFFERENT LIONS  
CLUBS CHOSE TO  
SUPPORT THE  
CARROLL CENTER  
FOR THE BLIND

TOGETHER  
THE LIONS CLUBS  
DONATED

**\$20,483**

# Financials

## STATEMENTS OF FINANCIAL POSITION

	June 30, 2019	June 30, 2018
<b>ASSETS:</b>		
Current assets	\$ 2,186,900	\$ 2,183,200
Investments	2,269,600	2,015,100
Property, plant, and equipment	3,557,500	3,577,900
Single life premium annuity	155,000	-
Other assets	-	45,000
<b>Total Assets</b>	<b>\$ 8,169,000</b>	<b>\$ 7,821,200</b>
<b>LIABILITIES AND NET ASSETS:</b>		
<b>Liabilities:</b>		
Current liabilities	\$ 474,100	\$ 516,900
Annuity obligation	127,600	141,100
<b>Total Liabilities</b>	<b>601,700</b>	<b>658,000</b>
<b>Net assets:</b>		
Without donor restrictions:		
Available for operations	1,001,400	1,143,900
Net investment in plant	3,556,900	3,577,900
Designated by the Board for endowment	1,587,700	1,428,800
	<b>6,146,000</b>	<b>6,150,600</b>
With donor restrictions:		
Perpetual in nature	681,900	586,300
Purpose restricted	383,000	44,200
Time restricted	356,400	382,100
	<b>1,421,300</b>	<b>1,012,600</b>
<b>Total Net Assets</b>	<b>7,567,300</b>	<b>7,163,200</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 8,169,000</b>	<b>\$ 7,821,200</b>

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

	For the Year Ended June 30, 2019	For the Year Ended June 30, 2018
<b>REVENUES:</b>		
Program services	\$ 4,746,500	\$ 4,722,800
Contributions, events, and bequests	2,365,000	1,774,100
Investment and other	159,700	117,100
<b>Total Revenues</b>	<b>7,271,200</b>	<b>6,614,000</b>
<b>EXPENSES:</b>		
Program services	5,111,900	5,025,600
General and administrative	1,229,400	1,173,200
Fundraising	525,800	510,400
<b>Total Expenses</b>	<b>6,867,100</b>	<b>6,709,200</b>
<b>Change in Net Assets</b>	<b>404,100</b>	<b>(95,200)</b>
Net Assets - Beginning of Year	7,163,200	7,258,400
<b>Net Assets - End of Year</b>	<b>\$ 7,567,300</b>	<b>\$ 7,163,200</b>



# Leadership

## BOARD OF DIRECTORS

CAROL A. COVELL, R.N., M.S., Chair  
STEPHEN E. BUTLER  
PETER CHINETTI  
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JOHN J. MCCARTHY, ESQ.  
ANTOINE JUNIOR MELAY, MBA  
ARTHUR O'NEILL

CARL O. RICHARDSON, III  
TARANEH SATVAT  
JOHN SCHWARTZ, PH.D.  
MARTHA STEELE  
MARYANN SULLIVAN  
ROSELLEN SULLIVAN

## MANAGEMENT TEAM

GREGORY J. DONNELLY  
President and CEO

EDWARD MOLLER, C.P.A.  
Chief Financial Officer

JANET PERRY  
Chief Human Resources Officer

DINA ROSENBAUM  
Chief Program Officer

NANCY SHARON  
Director of Education &  
Community Services

ANGELA HAYNES  
Director of Development

JENNIFER HARNISH, PH.D.  
Director of Rehabilitation Services

ROBERT MCGILLIVRAY  
Director of Low Vision Services

CARRIE BRASIER  
Director of Accessible Instructional  
Materials Library

KATHY FELT  
Director of Admissions

BRIAN CHARLSON  
Director of Technology

MARK EWING  
Property Manager

TERRI FEINGOLD  
Carroll Store Operations Manager

BRUCE HOWELL  
Accessibility Services Manager

## TRUSTEES

MARIE CHALMERS  
DAVID A. CIFRINO, ESQ.  
ANNE COVERT  
JON COWEN  
MARIO DICARLO  
PAUL DONAHUE, SR.  
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LOTFI B. MERABET, O.D., PH.D., MPH  
JOE PRESTEJOHN  
JOSEPH RIZZO, M.D.  
RACHEL ROSENBAUM  
ROBERT SANDERS, CFA, CPA  
DEAN VASILE  
ROBERT WILES  
TERESA WILES



# Get Involved

## Volunteers



Last year, volunteers spent 1,356 hours supporting The Carroll Center for the Blind and our 3,622 blind and visually impaired clients. Volunteers come from a variety of backgrounds and skill sets ranging from students to young professionals to corporations to retirees. Volunteers support our fundraising events, assist with our store, improve our facilities, provide clients with inspirational keynote presentations, and aid with a variety of programs, including sailing, fishing, and rock climbing.

Volunteers play a crucial role at The Carroll Center for the Blind. We welcome volunteers who would like to work directly with clients as well as those who prefer to help with administrative or facilities work.

If you are interested in volunteering please contact, Janet Pecorari, via email at [janet.pecorari@carroll.org](mailto:janet.pecorari@carroll.org).

**A special thank you to our volunteers from Biogen, Belmont Hill School, Babson University, Boston College, Brandeis University, Newton Country Day School, Boy Scouts, Deloitte, Jay Blake & Team, Lasell University, Mount Alvernia High School, Woburn Host Lions Club, Tufts Health Plan, Watertown High School Cheer Team, and all the others.**

## Ways to Give

The Carroll Center for the Blind provides approximately 5,000 services a year to people of ALL ages and ALL stages of vision loss. No matter how you choose to show your support it has a direct impact on our clients. **If you have any questions or other ideas to give back, please contact Angela Haynes, Director of Development at 617-969-6200 x213, or email at [angela.haynes@carroll.org](mailto:angela.haynes@carroll.org).**



### DONATE

In order to provide programming for people of all ages and all stages of vision loss, The Carroll Center for the Blind relies on support and kindness from individuals, corporations, small businesses, and public and private foundations. Your support of the rehabilitative work we do will help us transform lives. Donations can be made online at [www.carroll.org/donate](http://www.carroll.org/donate) or by mailing a check to: The Carroll Center for the Blind, Attn: Development, 770 Centre Street, Newton, MA 02458.

### MATCHING GIFTS

Many companies will provide a cash match for employee donations of money or volunteer time. Please check with your company or through the matching gift search at Double the Donations to learn more about your company policy.

### LEGACY GIVING, ESTATE, AND CHARITABLE GIFT PLANNING

Deciding to give back to The Carroll Center for the Blind through your will or estate plans will make a significant impact for those of all ages and stages of vision loss in the future. We accept a variety of types of planned gifts. You can include The Carroll Center for the Blind in your estate plan — through

a Will, Trust, Life Insurance Policy, IRA, etc. — or make a life income gift, such as a Charitable Gift Annuity. Contact the development office for more information.

### INVESTMENT GIFTS

One method of supporting The Carroll Center for the Blind is to give the gift of appreciated investments such as required distributions from IRA, stocks, bonds, or mutual funds. You can choose to take tax advantages by donating these assets directly to The Carroll Center for the Blind.

### INCLUDE THE CARROLL CENTER IN YOUR WILL

Including The Carroll Center in your will is a wonderful way to provide for future generations of blind and visually impaired children, adults, and seniors. This lasting gift provides The Carroll Center with hope for the future and enables you to satisfy your personal and financial goals.

To include The Carroll Center for the Blind in your will, simply ask your attorney or financial planner to include the following language in your will: "I bequeath \$\_\_\_\_\_ or \_\_\_\_ % of my estate to The Carroll Center for the Blind, 770 Centre Street, Newton, MA 02458 to be used where it is needed most."



**THANK YOU TO ALL STAFF, CLIENTS, AND FAMILY  
WHO HELPED TO MAKE THIS REPORT THROUGH  
SHARED CONTENT AND EXPERIENCES.**

THE FY19 ANNUAL REPORT IS PRODUCED BY THE DEVELOPMENT OFFICE.

Gregory J. Donnelly, President & CEO

Angela M. Haynes, Director of Development

Molly Shepherd, Development Associate

Courtney Graham, Annual Fund and Events Coordinator

Beth Duffy, Grants and Foundations Specialist

Jason Laffer, Marketing and Communications Manager, Contributing Photographer

Chiarella Design, Graphic Design and Printing



Serving  
ALL Ages and  
ALL Stages of  
Vision Loss

