ADJECTIVE
1. free from outside control; not depending on another’s authority:
2. not depending on another for livelihood or subsistence;
3. capable of thinking or acting for oneself;

synonyms: self-sufficient, self-reliant,
The Carroll Center for the Blind
Dear Friends,

As the new Chair of the Board of Directors and the new President & CEO, we are thrilled to be working together to lead a new chapter at The Carroll Center for the Blind. With the assistance of an outstanding and highly talented board, trustees and staff, together, we are committed to providing the highest quality and individualized service and care for our blind and vision impaired consumers that come from near and far – both nationally and internationally.

The theme of this year’s Annual Report is INDEPENDENCE. Every parent knows that the drive to be independent starts when children are still infants, starting with holding their own bottle or attempting to feed themselves. As children get older, they start announcing “I can do it myself” and “mine”. In the blink of an eye, they are reading their own nighttime stories, doing their own homework, and driving themselves to the mall with friends. Humans are hard-wired to be independent, self-sufficient, and make our own decisions. And our self-esteem and our success is tied to our ability to be self-reliant.

The desire to be independent and self-sufficient is just as strong in those who are blind or visually impaired.

• To a visually impaired child, independence might mean taking the bus to school with neighbors, shopping at the mall with friends, texting and instagramming at night, and going to overnight summer camp.
• To a visually impaired 20-something, independence might mean living in the dorms at school, reading coursework in braille, eating meals with friends in the dining hall, and going to an audio-described movie on a Saturday night.
• To a visually impaired 40-year-old, independence might mean managing family medical appointments, taking the bus to work, making family dinner and paying bills.
• And to a visually impaired senior citizen, independence might mean emailing with grandchildren, volunteering in the community, managing daily medications, and living safely at home.

Visual impairment or blindness need not be a barrier to experiencing happiness or success. Adjustment takes time, patience, understanding and extensive resources to accomplish. The Carroll Center is dedicated to its 80-year mission of providing a healthy, positive, safe, constructive, individualized menu of programs to serve the varied needs of clients of all ages, as well as their families, teachers and health care providers. Last year, we helped 5,000 individuals gain the skills they needed so that they, too, can announce, “I can do it myself!”

We are so grateful for the hundreds of friends who help our clients become independent. We couldn’t do our life-changing work without you – our wonderful community, friends, neighbors, staff, volunteers, former clients and business partners.

On behalf of all our clients, we thank you for enabling The Carroll Center for the Blind and the people we serve to grow and thrive – with increased confidence, skill and INDEPENDENCE.

With sincere gratitude,

Gregory J. Donnelly
President & CEO

Carol A. Covell
Board Chair
How do you define independence?

"Texting with my friends—without anyone's help!"

"Catching my first fish!"

"Reaching the top of the climbing wall!"

"Showing off my Braille skills!"

"Texting with my friends - without anyone's help!"
“Taking the bus to meet my friends at the Mall.”

“Having an internship that will hopefully lead to a full-time job!”

“Earning my first paycheck!”

“Taking the bus to meet my friends at the Mall!”

“Having an internship that will hopefully lead to a full-time job!”

“Earning my first paycheck!”
“Landing a new job!”

“Making dinner for the family!”

“Reading the morning newspaper!”
**MISSION STATEMENT**

The Carroll Center for the Blind serves the needs of blind and visually impaired persons by providing rehabilitation, skills training and educational opportunities to achieve independence, self-sufficiency and self-fulfillment and by educating the public regarding the potential of persons who are blind and visually impaired.

**VISION STATEMENT**

The Carroll Center for the Blind gives children, adults and senior citizens the skills and confidence to be successful in school, at work and at home.

**BOARD OF DIRECTORS**

<table>
<thead>
<tr>
<th>Carol A. Covell, Chair</th>
<th>Stephen E. Butler</th>
<th>Philip Johnston</th>
<th>Martha Steele</th>
</tr>
</thead>
<tbody>
<tr>
<td>William H. McMahon, IV, Vice Chair</td>
<td>David A. Cifrino, Esq.</td>
<td>Christopher P. Kauders, Esq.</td>
<td>Rosellen Sullivan</td>
</tr>
<tr>
<td>Maryann P. Sullivan, Treasurer</td>
<td>Richard Curtis</td>
<td>Lotfi B. Merabet, O.D., Ph.D., M.P.H.</td>
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<tr>
<td>Stephen J. Hines, Esq., Secretary</td>
<td>Kate Sullivan D’Eramo</td>
<td>Jack McCarthy, Esq.</td>
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<tr>
<td>Joseph F. Abely</td>
<td>Scott Faust, Esq.</td>
<td>Carl O. Richardson, III</td>
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</table>

**TRUSTEES**

<table>
<thead>
<tr>
<th>Janice Belmonte</th>
<th>Mario DiCarlo</th>
<th>Ryck Lent</th>
<th>Pam Swartz</th>
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</thead>
<tbody>
<tr>
<td>Marie Chalmers</td>
<td>Paul Donahue</td>
<td>Steve Levinsky</td>
<td>Dino Vasile</td>
</tr>
<tr>
<td>Manny Chrobak</td>
<td>Sheila Dunn-McNeil</td>
<td>David McCarthy</td>
<td>Robert Wiles</td>
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<td>Robert Corcoran</td>
<td>Mary Farrahar Hines</td>
<td>Paul McMahon</td>
<td>Teresa Wiles</td>
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<tr>
<td>Michael Corcoran</td>
<td>J. Edward Hall</td>
<td>Kevin Phelan</td>
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<tr>
<td>Anne Covert</td>
<td>Thomas Hines, MD</td>
<td>Joseph F. Rizzo, III, MD</td>
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<tr>
<td>Jon Cowen, Esq.</td>
<td>Mary Kinane</td>
<td>Robert Sanders</td>
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</table>

**SENIOR MANAGEMENT**

| Joseph F. Abely, President     | Robert McGillivray, Director of Low Vision |
| Michelle J. Antinarelli, Director of Education and Community Services | Diane M. Newark, Chief Development Officer |
| Brian Charlson, Director of Technology | Janet M. Perry, Chief Human Resources Officer |
| Jennifer Harnish, Ph.D., Director of Rehabilitation | Dina Rosenbaum, Chief Program Officer |
| Katherine L. Leahy, Chief Financial Officer | Karen S. Ross, Ph.D., Director of Community Outreach |
We are grateful to the hundreds of donors who helped our clients gain the skills and confidence they need to be successful in school, at work and in the community.

Government funding covers 72% of our operating costs each year. The rest comes from generous foundations, corporations and friends.

For every $1 we spend, $.80 goes directly towards programs and services, with $.06 covering fundraising costs and $.14 covering administrative costs.

Your gift makes a tremendous difference in the lives of thousands of people who are blind or visually impaired.

If you have any questions or would like to speak to someone about making a gift, please call Diane Newark, Chief Development Officer, 617-969-6200.

### FY16 CONDENSED FINANCIAL INFORMATION

**PRE-AUDIT**

**REVENUE AND OTHER SUPPORT:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Program revenue</td>
<td>$5,243,000</td>
</tr>
<tr>
<td>Donations and bequests</td>
<td>$1,278,000</td>
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<tr>
<td>Other income</td>
<td>$29,000</td>
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<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$6,550,000</strong></td>
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**EXPENSES:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Rehabilitation services</td>
<td>$1,978,000</td>
</tr>
<tr>
<td>Education services</td>
<td>$1,492,000</td>
</tr>
<tr>
<td>General and administrative</td>
<td>$1,022,000</td>
</tr>
<tr>
<td>Accessible Instructional Materials Library</td>
<td>$648,000</td>
</tr>
<tr>
<td>Community and mobility services</td>
<td>$669,000</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$427,000</td>
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<tr>
<td>Computer training</td>
<td>$543,000</td>
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<tr>
<td>Other programs</td>
<td>$457,000</td>
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<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$7,236,000</strong></td>
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</tbody>
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**CHANGE IN NET ASSETS:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Net Assets Beginning of Fiscal Year</td>
<td>$7,265,000</td>
</tr>
<tr>
<td>Change in Net Assets</td>
<td>$(686,000)</td>
</tr>
<tr>
<td>Net Assets End of Fiscal Year</td>
<td>$6,579,000</td>
</tr>
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**HONOR ROLL OF DONORS**

**$50,000 - $1,000,000**

- Anonymous
- William M. Wood Foundation

**$25,000 - $49,999**

- Anonymous
- George P. Bishop Foundation
- The Flatley Foundation
- Estate of Sherlock Hibbs
- Liberty Mutual
- Sarah Elizabeth O’Brien Trust
- The Peabody Foundation
- George and Alice Rich Charitable Foundation

**$10,000 - $24,999**

- Rae and Aaron Alberts Foundation
- John W. Alden Trust
- Boston Center for Blind Children
- John W. Boynton Fund
- Henry Brooks, Sr. Trust
- Anne S. Covert
- Gerald R. and Jeanne Curtis
- DCU for Kids
- Devonshire Foundation, Inc.
- Arthur M. Gallagher
- The Hamilton Company Charitable Foundation
- The Greater Haverhill Guild for the Blind
- Highland Street Foundation
- The Janey Fund Charitable Trust
- Massachusetts Charitable Society
- Horace Moses Foundation
- Nicholas B. Ottaway Foundation
- Progin Foundation
- John & Edith Sacco Charitable Foundation
- Daniel W. Scribner Jr. Trust

**$5,000 - $9,999**

- Chris and Jill Babcock
- Frederick A. Bailey Trust
- Adelaide Breed Bayrd Foundation
- Boston Bruins Foundation
- Boston Evening Clinic Foundation
- Donald S. Brecher
- Bushrod H. Campbell and Adah F. Hall Charity Fund
- Marion L. Decrow Memorial Foundation
- A. Joseph DeNucci Committee
- Alice Willard Dorr Foundation
- Amercico Francisco Fund
- Ellen Abbott Gilman Trust
- Harvard Pilgrim Healthcare
Mary Lincoln Johnson Charitable Foundation
James B. and Carmen Kelley
Daniel F. and Margaret MacAdam
Loughry Charitable Foundation Trust
Massachusetts Charitable Mechanic Association
Richard P. Mattione
John C. and Eunice B. Morrison Charitable Foundation
The 200 Foundation
TJX Foundation
Michael & Vincenza Vinciullo Charitable Foundation Trust
Wells Fargo Charitable Trust
Holyoke and Joanne Whitney

$2,500 - $4,999
Anonymous (2)
Robert Beal
BNY Mellon
Lawrence L. Cameron
David A. and Sheryl Cifrino
Ansgela Coughlan
Tania Phillips and Jeffrey Dover
Eastern Bank Charitable Foundation
Estate of Ilze Zagarins
Scott and Joanne Faust
Gene, Rosalie and Susan Goldberg Endowment Fund
Ryck and Jennifer Lent
Agnes M. Lindsay Trust
Lions Host Club of Woburn
Ilse and George Lohrer
William A. Lynch Trust
Jack and Joanne McCarthy
Joseph Perini Memorial Foundation
Rosenberg, Freedman, and Lee, LLP
Darin S. and Debbie Samaraweera
Harry and Estelle Sandler Trust
Nancy Wolff

$1,000 - $2,499
Anonymous (2)
Joe and Susan Abely
American Society for Technion-Israel Institute
of Technology
Robert W. Anderson
Bernie & Phyl's Furniture
Sally Bernstein and Gary Sylvia
Mark W. Bodie
Boston Bruins
Gene Callahan
Century Bank and Trust Company
Carroll Charette
Ed and Patricia Christopher
Manny and Stephanie Chrobak
James Cifrino
Peter and Debbie Coogan
John T. Cooney
Carol A. Covell
Stephen R. Casey & Carlotta Casey Coyne Fund
Senator Cynthia and Harvey Creem
David M. and Susann Curtis
John J. Curtis
Estate of Giovanna DeNapoli
Paul and Ruth Donahue
Dunkin' Donuts
Mary B. Dunn Charitable Trust
Alfred W. Ellis and Ruth K. Ellis Charitable Foundation
Estate of Anna Eleanor Murphy
Facilities Management & Maintenance, Inc.
Hannah Fairbairn
Joseph M. Flynn
Abraham and Heidy Gordillo
Grover J. Cronin Memorial Foundation
Leonard F. Hanna
Hanscom Federal Credit Union
Health and Human Services
Charities of America
William R. Hunter
Hicks Family Charitable Foundation
Steve and Mary Beth Hines
Bruce and Susan Howell
Howkins Charitable Fund
John and Anita Jamieson
Phil and Beverly Johnston
David L. Kelly
Alice Kroll
Kronos Inc.
Annette Lancaster
Katherine Leahy
Lions Club of Easton
Lions Club of Lexington
Lions Club of Waltham
Raymond and Susan Lynds
Alkis Makrides and Mary Jane Turner
Dennis and Beth McCoy
Barbara J. McNeil
Lotfi B. Merabet
Anthony and Mary Lou Monaco
Robert R. Moore
Mutual of America
Diane M. Newark
Mary S. Newman
Arthur and Joan O'Neill
Pinewood Acres Children's Charity, Inc.
Douglas and Andrea Plotkin
Francis and Louise Ridge
Walter and Judy Rich
Dina and Steven Rosenbaum
Schlesinger and Buchbinder
Alan Spilo
Vincent and Mary Stanton
Martha Steele
Maryann and Tim Sullivan
Fred and Pam Swartz
Vanda Pharmaceuticals
Wellesley Bank Charitable Trust
Michael and Marilyn Winer
Thornton H. Yancey
Dorothy Davis Zimmering and the Zimmering Family Memorial Fund

$500 - $999
ACC Apothecary
Apple Lane Foundation
Bank of America Charitable Foundation
William and Anne Bilodeau
Bay State Council of the Blind
Peter Bleyleben
Helen S. Bresky
Bob Clement
Comcast Foundation
Eileen Curran
Jeffrey and Carol Dielman
David Elliott
Mark Ewing
GE Foundation

Michael Gumowitz
Jed and Jennifer Hall
Stella M. Hammond
Jennifer and Eric Harnish
Christopher P. Kauders
Gerald and Kathleen Kennealey
Lions Club of Chatham - Nauset
Lions Club of Hull
Lions Club of Milford
Lions Club of Norfolk
Lions Club of Reading
Gary and Kathleen Livingston
Paul Lowry
Owen B. Lynch
Elisabeth Luick
James and Phyllis Maddox
Brian and Sandra Maloney
Kathleen Maloney
Solomon Marini and Meera P. Gill
Robert McGillivray
Thomas S. McKie
William H. McMahon, IV
Robert Murray
Carol S. Parks
Richard F. Perkins 2004 Charitable Lead Annuity Trust
Kevin and Anne Phelan
Elizabeth Pulice-Tracy
Albert and Louis Rand
Jeffrey and Abby Rand
Michael and Assunta Reardon
Paul and Beverly Rogers
Rachel and Peter D. Rosenbaum
Timothy Selway
Matthew and Christine Sheen
Kyle E. Smith
Leila Soffen
Irving Silverman
Joseph E. Sullivan
Kathleen Sullivan D'Eramo
Brenda R. Tanger
The Usagi Fund
WellPet
Mary J. West-Eberhard
Weston Veterinary Clinic
Alice White
Wayne Wilson
Estate of Maximilian P. Wurf
Milton Yanofsky

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